# Defense Supply Center, Columbus

DSCC

# Presentation for CSR Conference

## August, 2004


**Presented by:**
**CAPT John Roggen**
**Director Customer Operations**
**Maritime Applications Group**

**Presented by:**
**Mr. Steve Searcy**
**Dep Director Customer Operations**
**Land Applications Group**

# Outline

DSCC

- **DSCC Overview – 10 Minutes**
- **Maritime Lead Center – 40 Minutes**
- **Land Lead Center – 40 Minutes**

# DSCC Snapshot

DSCC

**FY 02 Sales/Services: $2.32B**
**FY 03 Sales/Services: $2.72B**
**FY 04 Projection: $2.83B**

- **Commodities: $ 1.0B (37.0%)**

## Scope of Business

- **6 Million Requisitions per Yea**
- **655,000 Contracts Per Year**
- **1.6 Million NSNs (32.0%)**
- **5.1M Annual Receipts and Iss (21.8%)**
- **1333 Weapon Systems (9.2%)**

## Foreign Military Sales

- **Sales: $243.7M**
- **Shipments: 187,329**
- **Supporting 90 Nations**

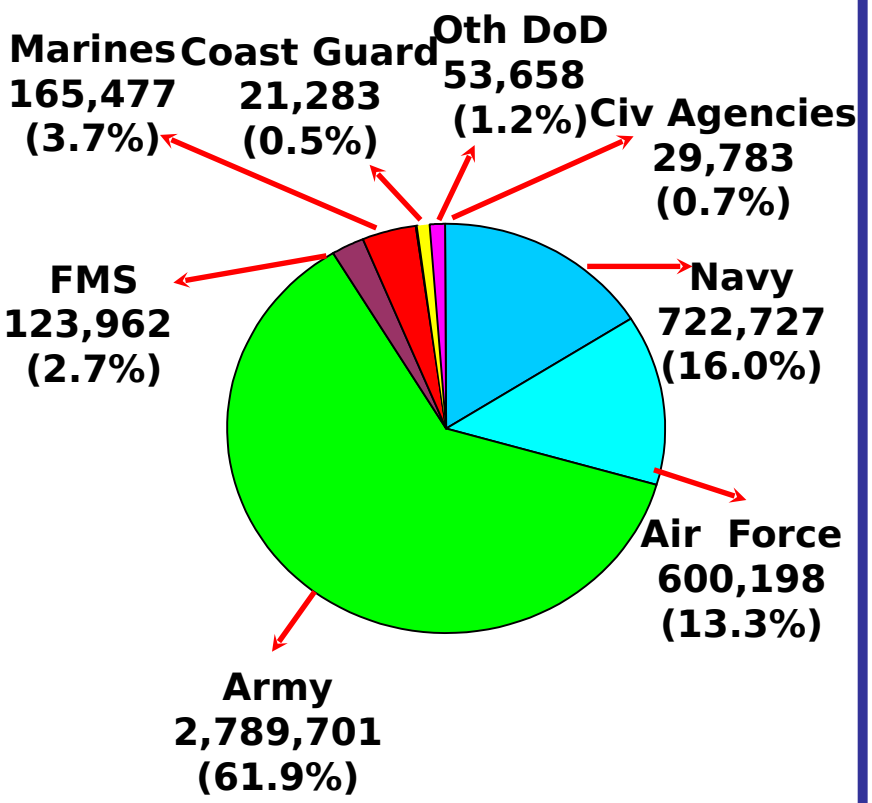
## People

- **2270 Civilians**
- **41 Active Duty Military**
- **29 Reserve Military**

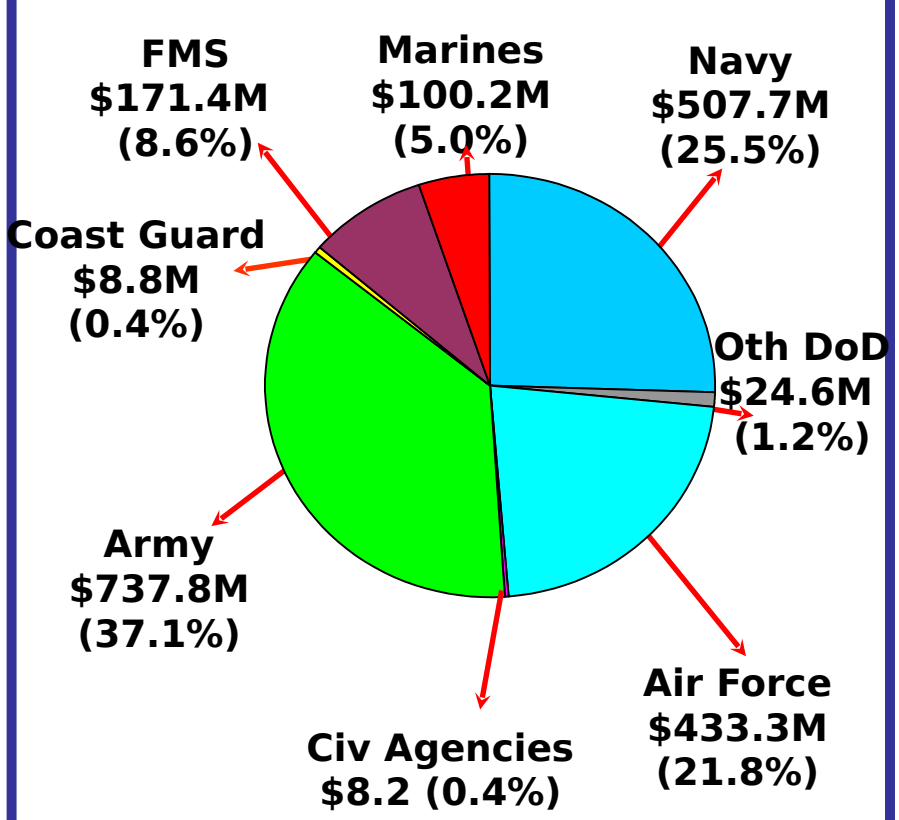
# FY 04 Customer Profile Thru May

DSCC

## By Requisitions




## By Sales



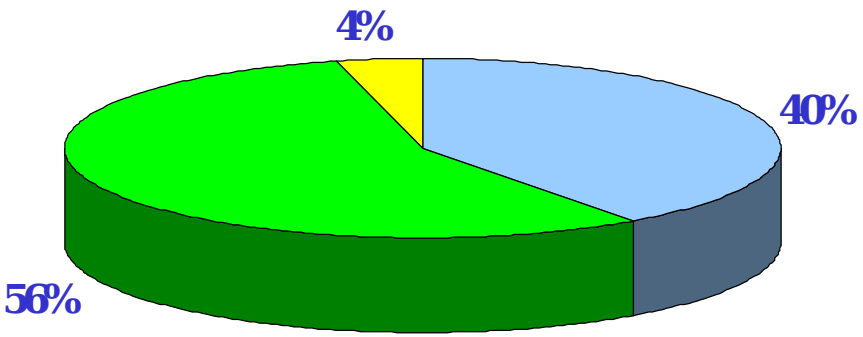

**Total Sales: $2.0B**

**Total Requisitions: 4.5M**

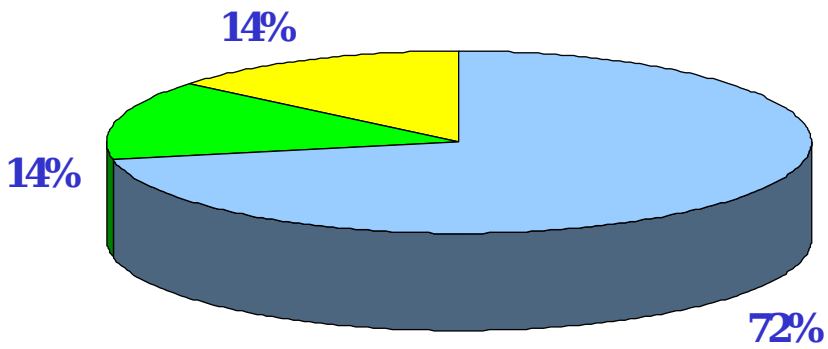
# DLA Weapon System NSN Workload

DSCC

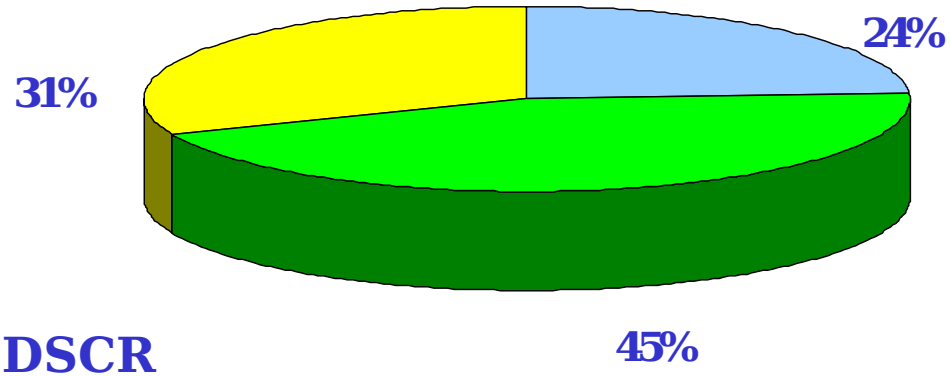
## Land




## Maritime




## Aviation



# Performance

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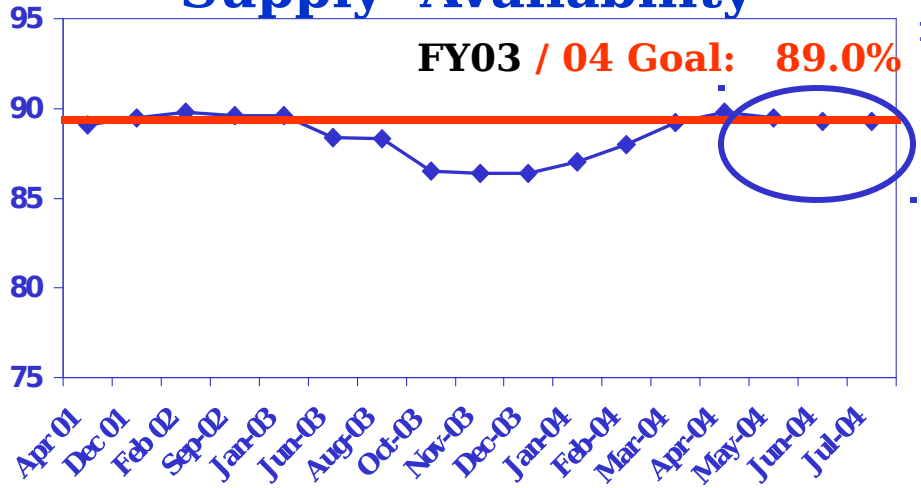
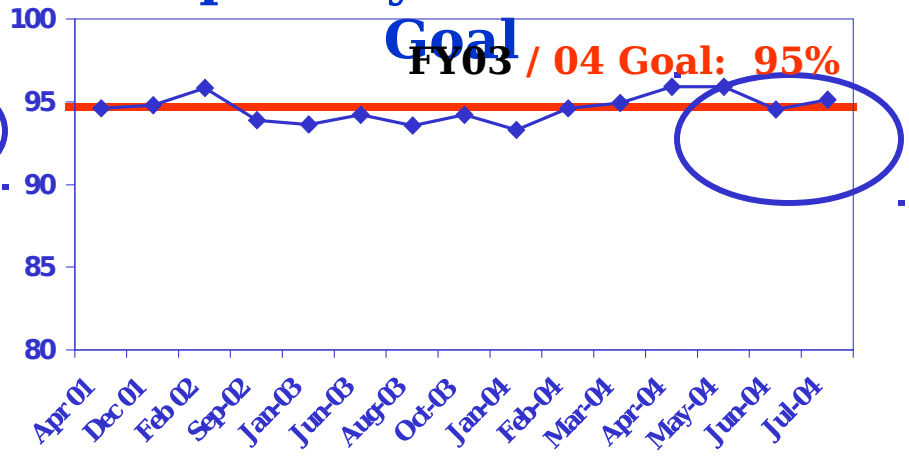
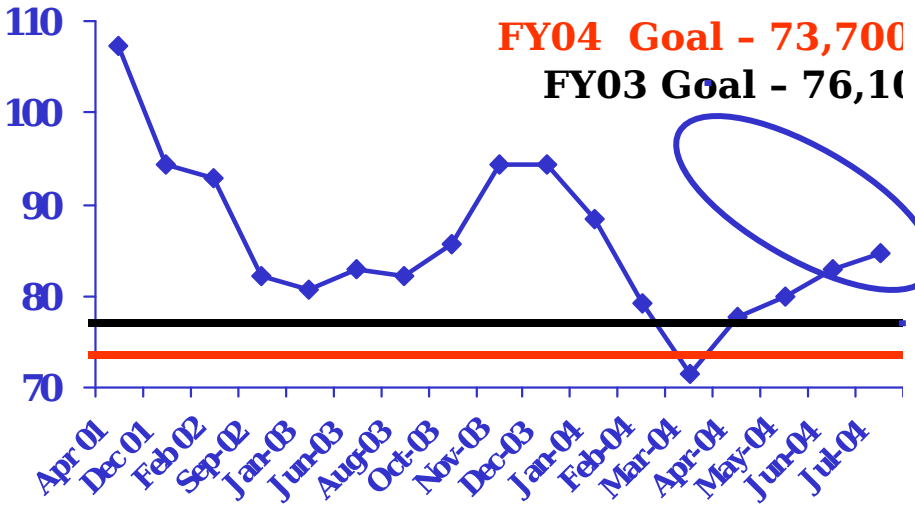
## Supply Availability




## Weapon Systems Above Goal



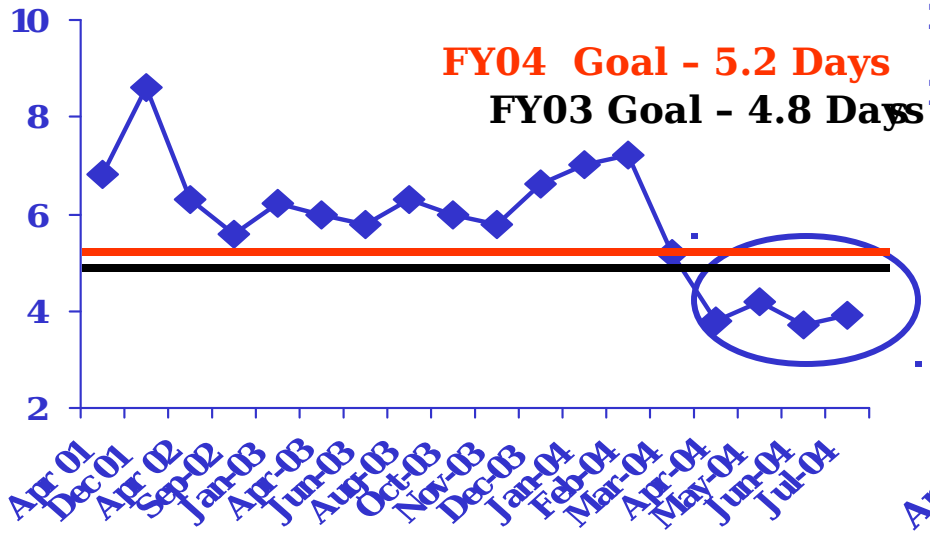

## Backorders




## Backorders > 180 Days

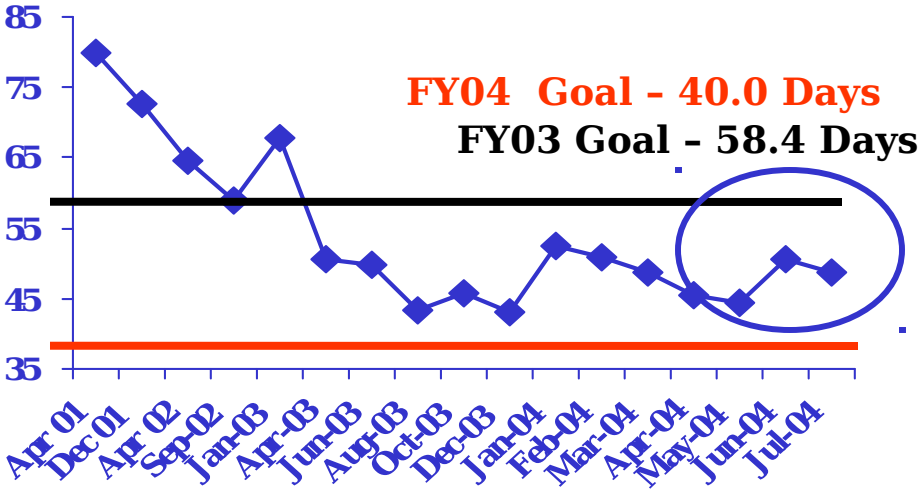
# Performance (cont) DSCC

## Logistics Response Time

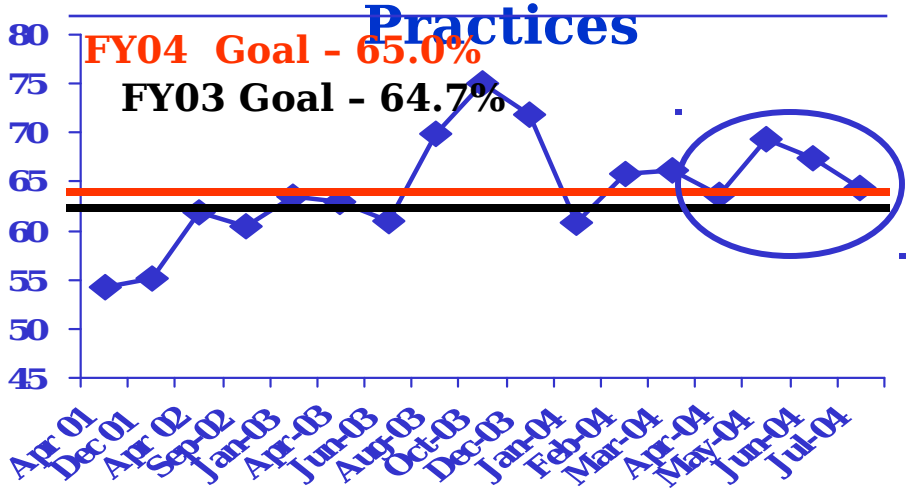



## PR Processing Time

## Manual Processing Time




## Shift To Commercial Practices



# Our Reason for Being DSCC

# Weapon Systems Support Management

# Maritime – Lead Center Weapon Systems Supported

DSCC

Total Numbe

**Level A**

Nimitz Class CVNs & AC Launch & Recovery

LA, Ohio, & Seawolf Class Submarines

Ticonderoga Class CGs & Arleigh Burke Class DDGs

13

**Level B**

L C A C ' s

NATO Sea Sparrow

Airborne MCM's

43

**Level C**

C I W S

25 mm Gun Systems

Submarine Antennas

303

**Total Maritime Weapon Systems 359**

# Aviation Systems Supported

DSCC

| | | # of Total Systems | # of Army Systems | # of Air Force Systems | # of Navy Systems |
|---|---|---|---|---|---|
| Level A F/A-18E/F | | 59 | 11 | 30 | 18 |
| Level B F-117A | | 63 | 4 | 42 | 17 |
| Level C MH-60 | | 249 | 9 | 18 | 59 |

371 Weapon Systems Supported

# Commodity Systems Supported

DSCC

## lectronic Warfare Suite

- Radios, Radars, Satellite Commu
  Systems, Air Defense Systems
- 20 Level A Marine Corps And Army Systems

## [issile Systems

- Minuteman
- Peacekeeper
- Air Launch Cruise Missile
- Sidewinder

**362 Army Systems**
**515 Navy Systems**
**308 Air Force Systems**
**218 Marine Corps Systems**

**Total... 1,403 Systems**

**Level A Systems..... 116**
**Level B Systems..... 197**
**Level C Systems..... 1,091**

# Land Lead Center
# Weapon Systems Supported

DSCC

Level A

HEMTT

M1 TANK

AAV

Total Number 23

Level B

M9 ACE

M88A1

PLS

8
0

Level C

WOLVERINE

HET

AVENGER

44
8

Total Land Weapon Systems 551

# Maritime Lead Center

DSCC

**Presented by:**
**CAPT John Roggen**
**Director Customer Operations**
**Maritime Applications Group**

# Maritime Overview

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- Support to Customers
- Maritime Organization Transformation
- Collaborative Demand Planning Concept Demo
- Support Initiatives
- Electronics Transition Under BSM

# Maritime Systems

DSCC

**Jun 04 Data**

## Level A

| WSDC | Navy Level A Weapon Systems | SA | BO | WSSM |
|---|---|---|---|---|
| 02N | STRATEGIC WEAPONS SYSTEMS (95% Goal) | G | G | G |
| 21N | NUCLEAR REACTORS PROGRAM (95% Goal) | G | G | G |
| 23N | SHIP, OHIO CLASS SSBN (TRIDENT) (90% Goal) | G | G | G |
| 82N | CATAPULT/ARRESTING GEAR | G | G | G |
| EXN | LOS ANGELES CLASS (SSN 688) | G | G | G |
| EZN | TICONDEROGA CLASS (CG 47) | G | G | G |
| JAN | NIMITZ CLASS CVN | G | G | G |
| JDN | ARLEIGH BURKE, CLASS DDG | G | G | G |
| JGN | SEAWOLF CLASS SSN | G | G | G |
| JUN | OSPREY CLASS MHC | G | G | G |
| JXN | AVENGER CLASS MCM | G | G | G |
| YNN | ANTI-TERRORISM/FORCE PROTECTION | G | G | G |
| YJN | VIRGINIA CLASS SUBMARINE (SSN 774) | G | G | G |

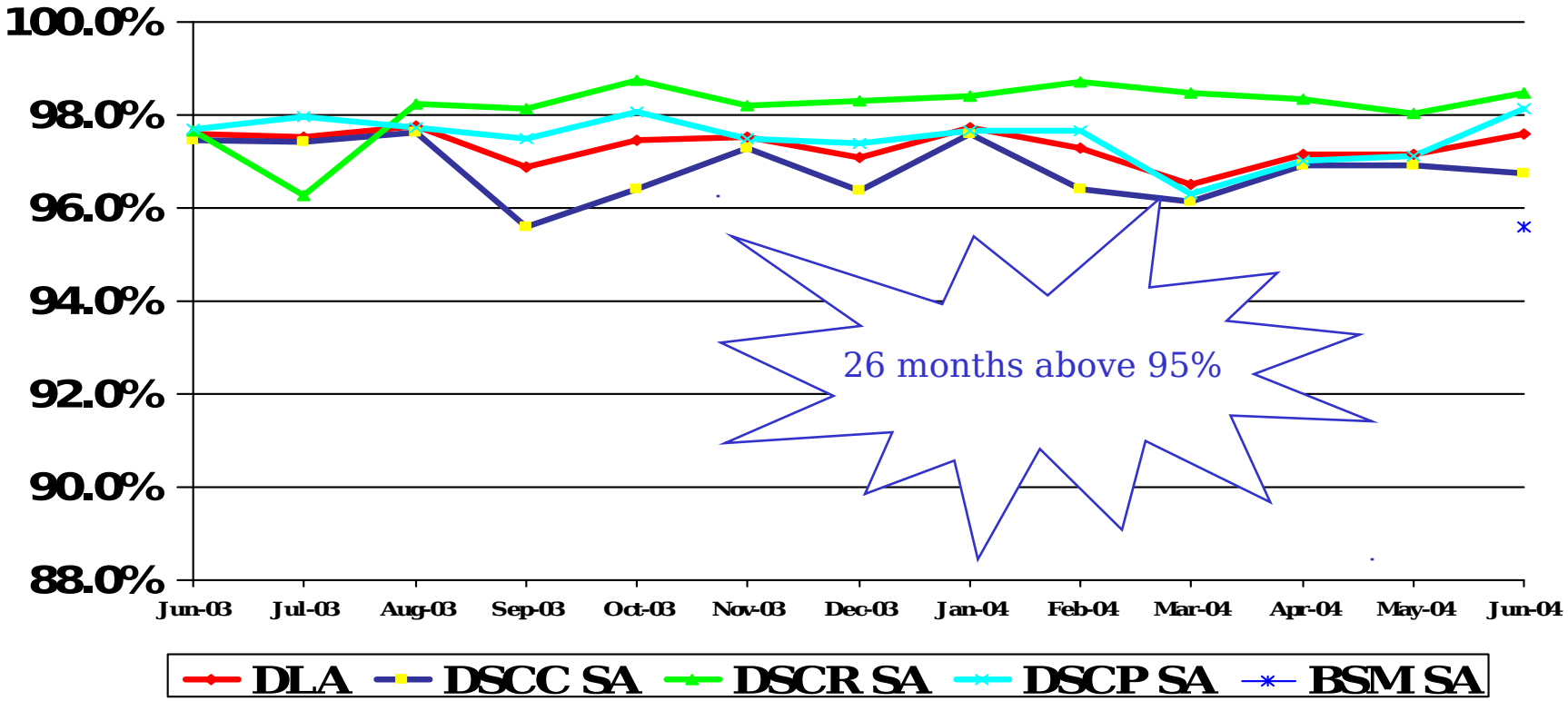
- **96% SA/BO blocks green since Apr 03**
- **Only 6 WSDCs any red (AT/FP only SA repeat)**

## Level B & C

| WSDC | Navy Level B and C Weapon Systems | SA | BO | WSSM |
|---|---|---|---|---|
| 22N | AN/SQQ-32 MINE HUNTING SONAR SET | G | G | G |
| A2N | TORPEDO, MK - 48 | G | G | G |
| CMN | TORPEDO, ADCAP 48 | G | G | G |
| EDN | LANDING CRAFT AIR CUSHION (LCAC) | G | G | G |
| 96N | ENGINE, MARINE GAS TURBINE LM-2500 | G | G | G |
| 99N | MISSILE SYSTEM, AEGIS SURFACE (SMS) MK7 | G | G | G |
| A1N | CLOSE IN WEAPON SYSTEM (CIWS-PHALANX) | G | G | G |
| AAN | COUNTERMEASURE SET, AN/SLQ-32 | G | G | G |
| TAN | 501K17 GAS TURBINE SYSTEMS | G | G | G |
| TBN | 501K34 GAS TURBINE SYSTEMS | G | G | G |
| TCN | ISOTTA FRASCHINI DIESEL SYSTEMS | G | G | G |
| TMN | AIRBORN MINE COUNTER MEASURE SYSTEMS | G | G | G |

- **AT/FP flyer kit bags major degrader...resolved**
- **Intensified minesweeper BO focus**
- **NRP SA green for**

# 21N Supply Availability DSCC




| | Jun-03 | Jul-03 | Aug-03 | Sep-03 | Oct-03 | Nov-03 | Dec-03 | Jan-04 | Feb-04 | Mar-04 | Apr-04 | May-04 | Jun-04 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| DLA | 97.59% | 97.52% | 97.77% | 96.89% | 97.47% | 97.51% | 97.09% | 97.73% | 97.28% | 96.50% | 97.15% | 97.15% | 97.58% |
| DSCC SA | 97.45% | 97.43% | 97.64% | 95.61% | 96.39% | 97.30% | 96.38% | 97.59% | 96.40% | 96.12% | 96.91% | 96.90% | 96.75% |
| DSCR SA | 97.67% | 96.28% | 98.25% | 98.13% | 98.76% | 98.22% | 98.30% | 98.40% | 98.71% | 98.47% | 98.34% | 98.03% | 98.46% |
| DSCP SA | 97.68% | 97.96% | 97.74% | 97.49% | 98.06% | 97.50% | 97.40% | 97.67% | 97.65% | 96.31% | 97.03% | 97.11% | 98.12% |
| BSM SA | | | | | | | | | | | | | 95.58% |

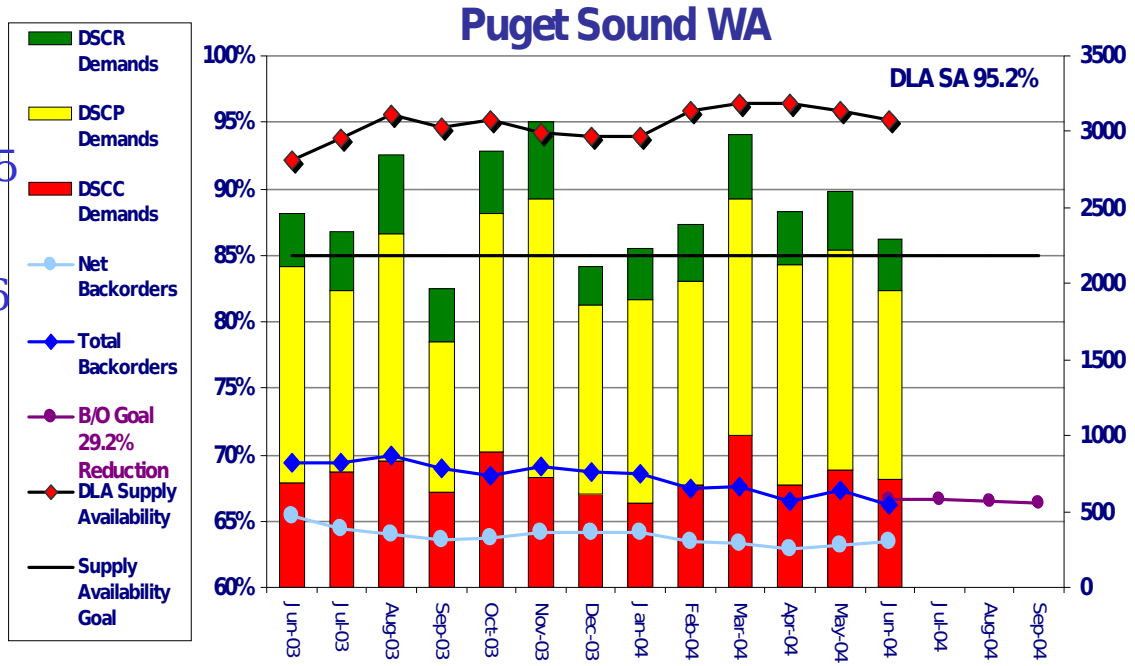
Source: WSSP F-112 Report

# Puget Sound Naval Shipyard

DSCC

## What's Going On:

- USS Ohio (SSGN 726) ERO/Conversion Nov'02-Nov'05
- USS Michigan (SSGN 727) ERO/Conversion Mar'04-Oct'06
- USS Houston (SSN 713) RAV Aug'04-Nov'04
- USS Carl Vinson (CVN 70) Oct'03-Sep'04




## Problems/Issues:

- DLA responsiveness to Shipyard's FRP requirements

## Our Engagement:

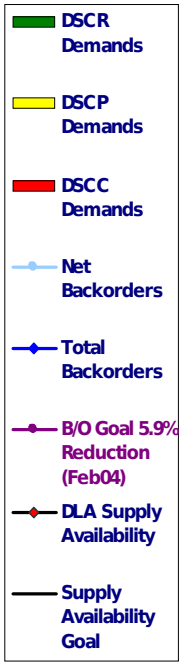
- Representation on Shipyard Material Process Team and Corporate Material Process Action Team
- Shipyard Backorder reduction initiative has resulted in 33% reduction in total backorders to date

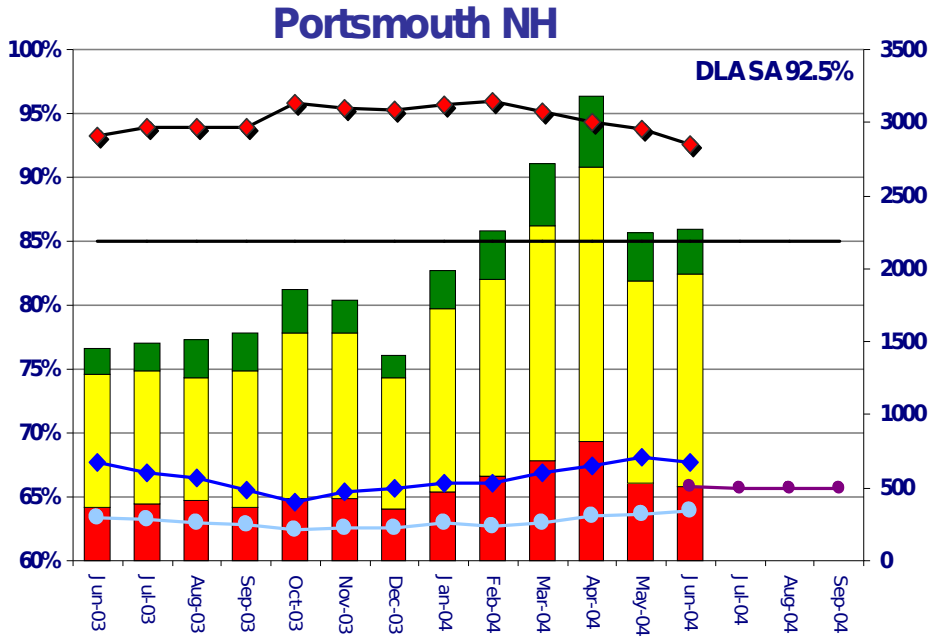
# Portsmouth Naval Shipyard

DSCC

## What's Going On:

- USS Montpelier (SSN-765) DMP Jul'04 – Jul'05
- USS Norfolk (SSN-714) ERO Oct'02 – Oct'04
- USS Providence (SSN-714) ERO Jan'04 – May'05
- New CSR Assignment/Supply Officer rotation




## Problems/Issues:

- ASDS RAV Support

## Our Engagement:

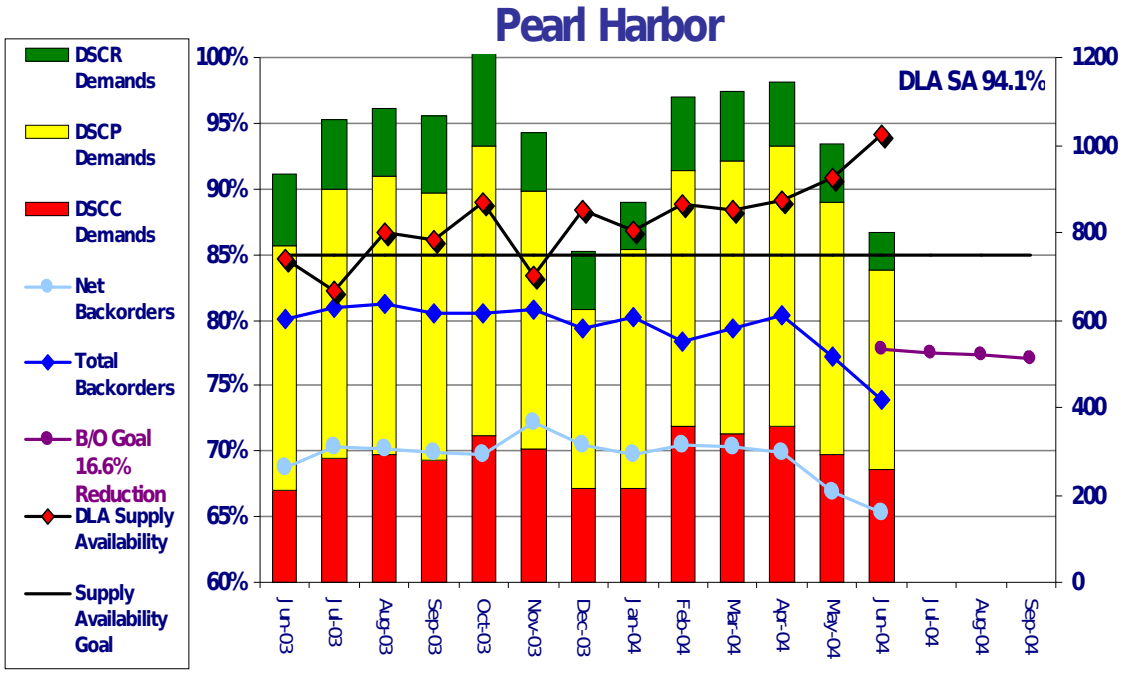
- Representation on Shipyard Material Process Team and Corporate Material Process Action Team
- Universal CAS assigned to support PNSY as part of BSM Release 2.0
- Weekly identification of ASDS Requirements submitted to each of the ICPs by the CSR

# Pearl Harbor Naval Shipyard

DSCC

## What's Going On:

- USS Buffalo (SSN-715) ERO Jun'02 -Sep'04
- USS Chicago (SSN-721) DSRA Feb'04 – Aug'04
- USS Bremerton (SSN-698) ERO Mar'04 –May'06




## Problems/Issues:

- Shipyard banking requirements for USS Santa Fe (SSN-763) three month IDD due to funding shortage

## Our Engagement:

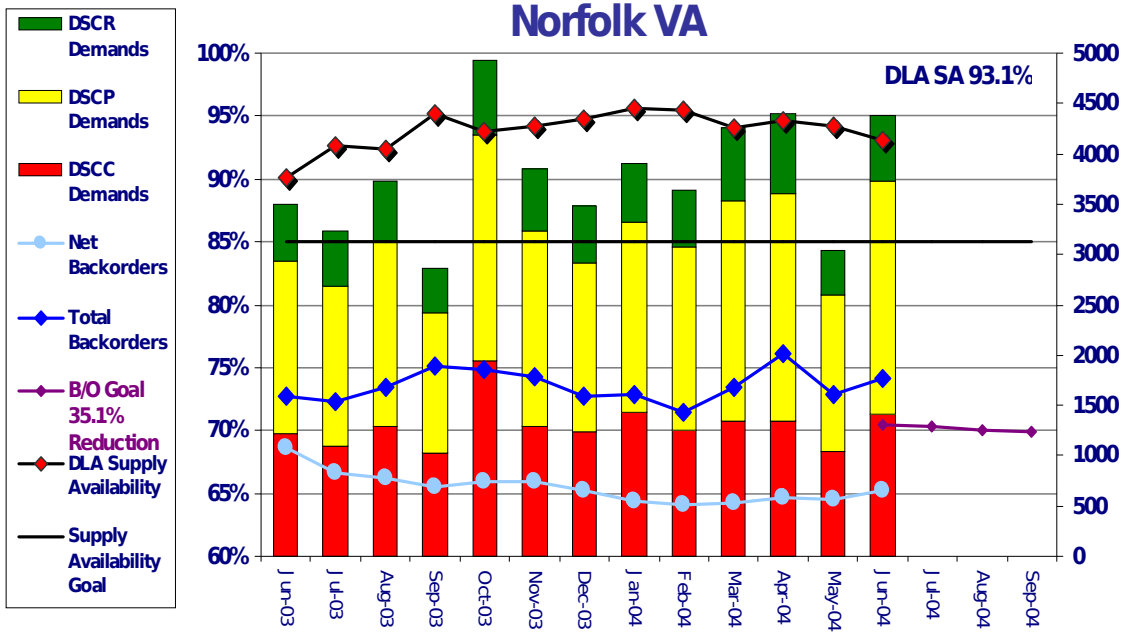
- Researching the possibility of redistributing assets to DDPH to support USS Santa Fe requirements that will be dropped in October.
- Representation on Shipyard Material Process Team and Corporate Material Process Action Team
- Universal CAS assigned to support PHNSY as part of BSM Release 2.0
- Shipyard Backorder reduction initiative has resulted in 43% reduction in

# Norfolk Naval Shipyard

DSCC

## What's Going On:

- USS Florida (SSBN-728) ERO Aug'03 - Apr'06
- USS Boise (SSN-764) DMP Jan'0[4] – Feb'05
- USS Roosevelt (CVN-71) DPI Feb'04 – Dec'04
- VADM Lippert visit Aug'04




## Problems/Issues:

- DLA and Navy E-Mall policy reconciliation

## Our Engagement:

- Representation on Shipyard Material Process Team and Corporate Material Process Action Team
- Universal CAS assigned to support NNSY as part of BSM Release 2.0
- Multiple LTC initiatives on going including Insulation IPV
- Collaborative Demand Planning Concept Demo
- Shipyard Backorder reduction initiative has resulted in 15% reduction in net

# Trident Refit Facility Kings Bay

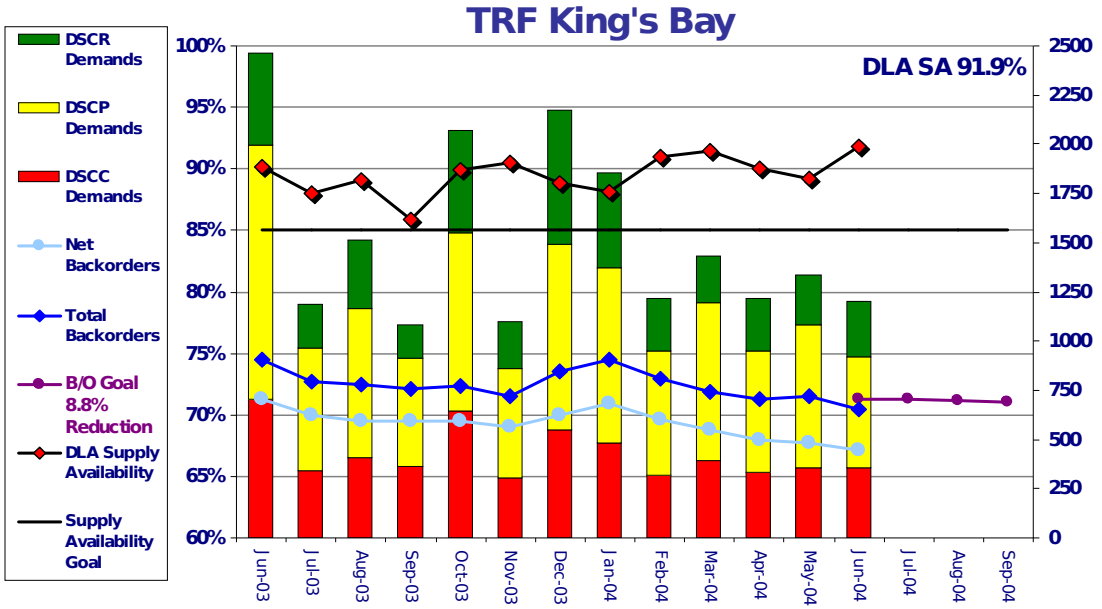
DSCC

## What's Going On:

- Regularly scheduled Trident Refit Availabilities

## Problems/Issues:

- Internal System problems resulting from conversion of BSM items to 9B/3B Cog
- Suffixing and ESD problems on BSM NSNs




## Our Engagement:

- BSM Release 2.0 capabilities expected to provide resolution to suffixing and ESD related problems
- Backorder reduction initiative has resulted in 23% reduction in total backorders to date
- Monthly teleconference held with customer to discuss TRIPER Hotlist NSNs and other supply support issues
- Collaborative Demand Planning Concept Demo

# IMF PACNORWEST

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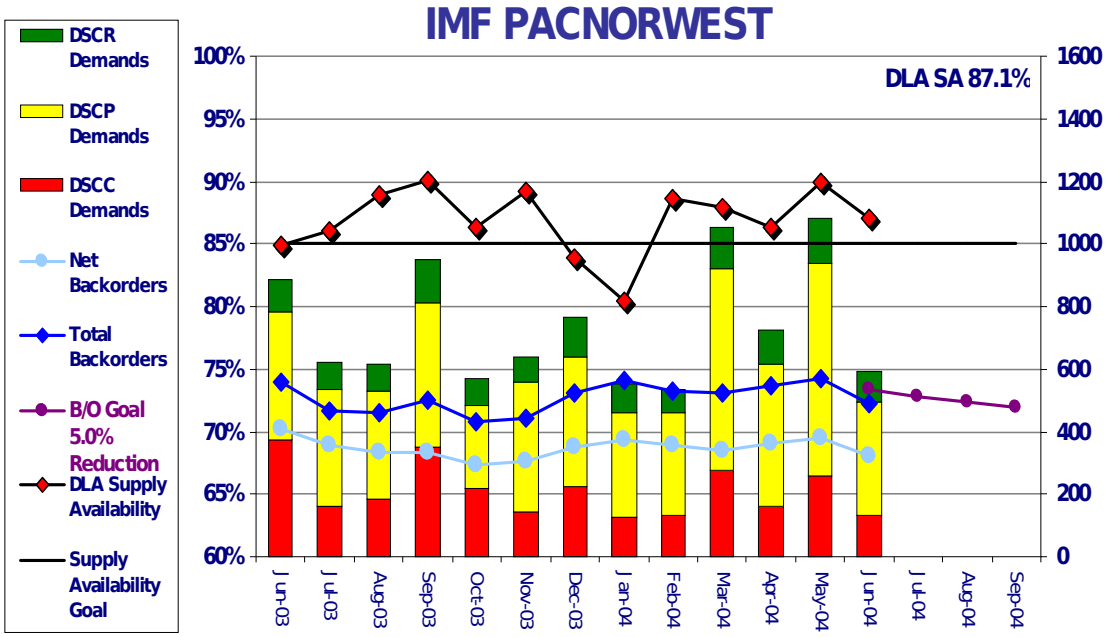
## What's Going On:

• USS Ohio (SSGN 726) ERO/Conversion Nov'02-Nov'05

• USS Michigan (SSGN 727) ERO/Conversion Mar'04-Oct'06

• Regularly scheduled Trident Refit Availabilities




## Problems/Issues:

• Supply support for submarine deck shoes from DSCP

## Our Engagement:

• Working with WSPOC to improve support for deck shoe NSNs

•Backorder reduction initiative has resulted in 12% reduction in net backorders to date

• Monthly teleconference held with customer to discuss Top Twenty NSNs and other supply support issues

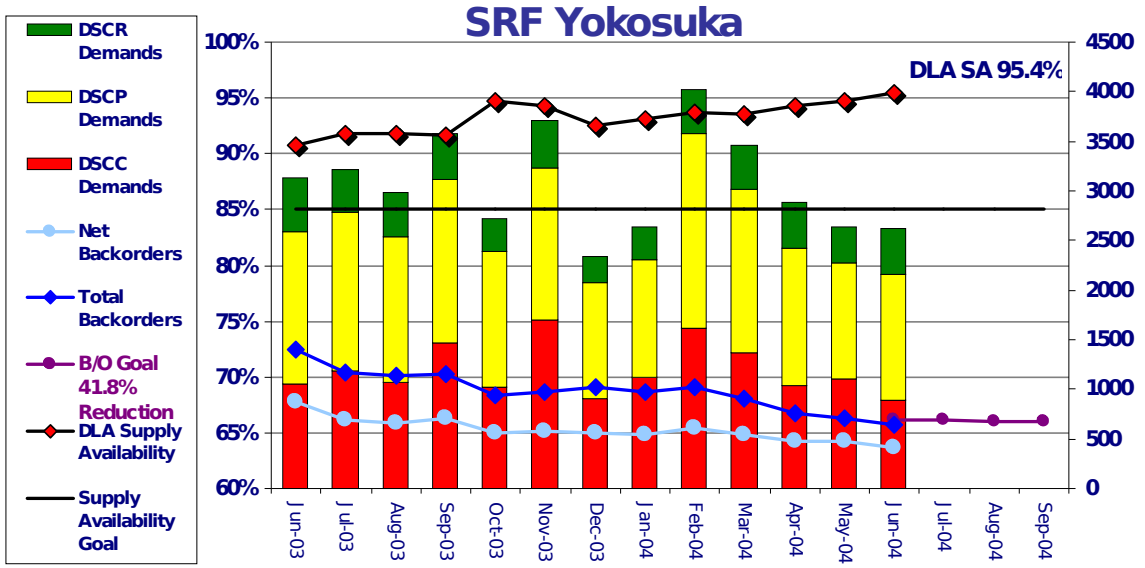
• Collaborative Demand Planning Concept Demo

# Ship Repair Facility Yokosuka

DSCC

## What's Going On:

- USS Blue Ridge (LCC-19) -- Drydocking




## Problems/Issues:

- Supply support for top degraders for USS Blue Ridge (WSPOCs/expeditor working lists – kudos from customer on support to date)

## Our Engagement:

- WSPOCs working outstanding requisition listing submitted by SRF
- CAS/ Legacy Expeditor assigned to support SRF Yokosuka.
- Backorder reduction initiative has resulted in 45% reduction in total backorders to date

# Maritime Overview

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- Support to Customers

- Maritime Organization Transformation
- Collaborative Demand Planning Concept Demo
- Support Initiatives
- Electronics Transition Under BSM

# Maritime Customer Operations BSM Release 1.0

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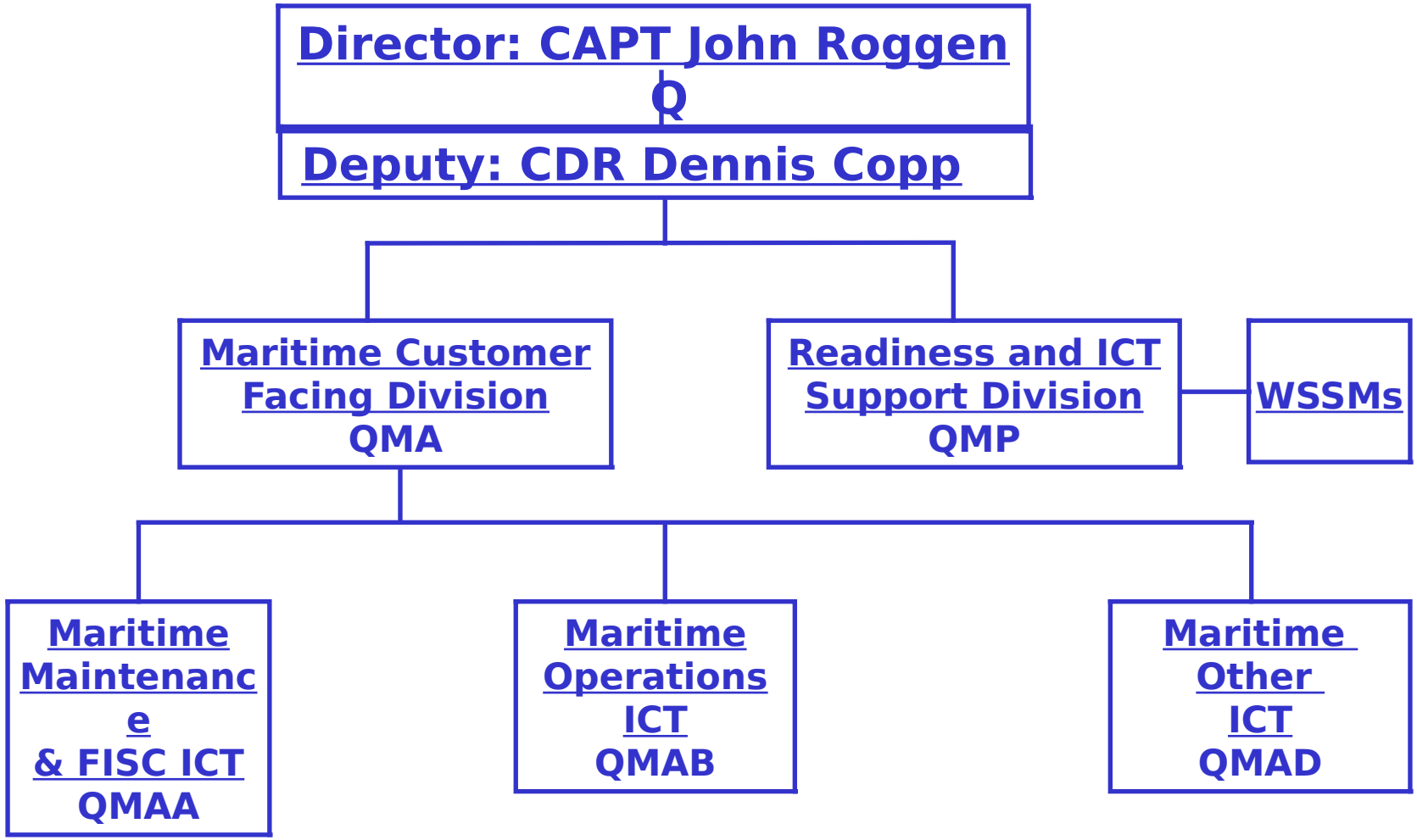
Director: CAPT John Roggen
Deputy: CDR Dennis Copp
Maritime Customer Facing Division QMA
Readiness and ICT Support Division QMP
WSSMs
Maritime Maintenance & FISC ICT QMAA
Maritime Operations ICT QMAB
Maritime Other ICT QMAD

# Maritime Customer Operations
# BSM Release 2.0

DSCC

**Director: CAPT John Roggen**

**Deputy: CDR Tim Varvel**

- NRP and Submarine Customer Facing Division (QMA)
  - Attach Submarine Cell Group Operational (688, 726, 774) (QMAA)
  - Trident Submarine Cell Group (QMAB)
- Ship & FMS Customer Facing Division (QMB)
  - Ship Maintenance Cell Group Industrial (QMBA)
  - Surface Cell Group Operational (QMBB)
  - Army/Navy FMS Cell (QMBC)
  - Other Navy cell (QMBD)
  - Navy Installation Other Support Team (QMBE)
- Readiness Division (QMR)
  - 21N (NRP) YNN (Anti-Terror Force Protection) (QMRA)
  - JUN (Osprey MHC) JXN (Aveng MCM) EZN, JDN (QMRB)
  - 23N (Trident) 02N (SWS) (QMRC)
  - 82N (ALRE) JAN (Nimitz) (QMRD)
  - EXN (SSN 688) JGN (Seawolf) YJN (SSN 774) (QMRE)
- Item Planning Division (QMI)
  - Maritime Electronics IPT (QMIA)
  - NRP and Maritime Valves/Hardware IPT (QMIB)
  - Maritime Fluid Handling IPT (QMIC)
  - Maritime IPT DSCR Detachment
  - Maritime IPT DSCP Detachment
  - Aviation IPT DSCC Detachment (QMID)
- Customer Support Division (QMC)
  - Customer Analysis Team (QMCA)
  - Readiness and PBL Team (QMCB)
  - CRM Team (QMCC)

# Maritime Customer Operations

DSCC

## NRP and Submarine Customer Facing Division Chief Don Schulze*

**Attack Submarine Cell QMAA**

Chief Diane Michel *
CAS-9 Kathy Oberst
GS-11 Rob Foltz-ESOC
DP-11 Wendell Tucker

**Trident Submarine Cell QMAB**

Chief Shawn Cody *
CAS-12 Yvonne Mattison-Pardon
DP-11 Christy Beaver
DP-11 Milan Pozderac

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# Maritime Customer Operations

DSCC

## Ship and FMS Customer Facing Division Chief Don Schulze*

Universal CASs

### Ship Maintenance Cell QMBA

Chief Shawn Cody *
CAS-12 Henry Crowell
CAS-11 Alberta Petty
CAS-9 Kathy Buescher
GS-9 Ben Foster-ESOC
DP-11 Ginny Gregory
DP-11 Charles Taylor
GS-11 Bessie

### Surface Cell QMBB

Chief LCDR Nicholson * CAS-12 Diane Michel
CAS-11 Kay Adams
CAS-9 Connee Barrett
DP-11 Ramon Valencia
DP-11 Dave Baughman

### Army/Navy FMS QMBC

Chief Phil Ludwig*
CAS-12 Vacant
CAS-11 Marwin Raffinan
GS-11 Carroll Hoffman-ESOC
CAS-9 Diane Ray
DP-11 John Ramos

### Other Navy Cell QMBD

Chief Phil Ludwig*
CAS-12 Vacant
CAS-11 Tim Voelk
CAS-11 Anna Pi
CAS-11 Ben Whitney

Responsible for Land's CRM Cells -- includes (2) Universal CASs

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# Maritime Customer Operations

DSCC

## Item Planning Division Chief
## Don Schulze*

**NRP and Maritime Valves/Hardware IPT QMIB**

**Chief LCDR Nicholson ***
**DP-11 Denise Jackson**
**PDM Eloise Prentiss**

**Maritime Fluid Handling IPT QMIC**

**Chief Phil Ludwig***
**DP-11 Brenda Martin**

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# Maritime Supplier Operations BSM Release 2.0

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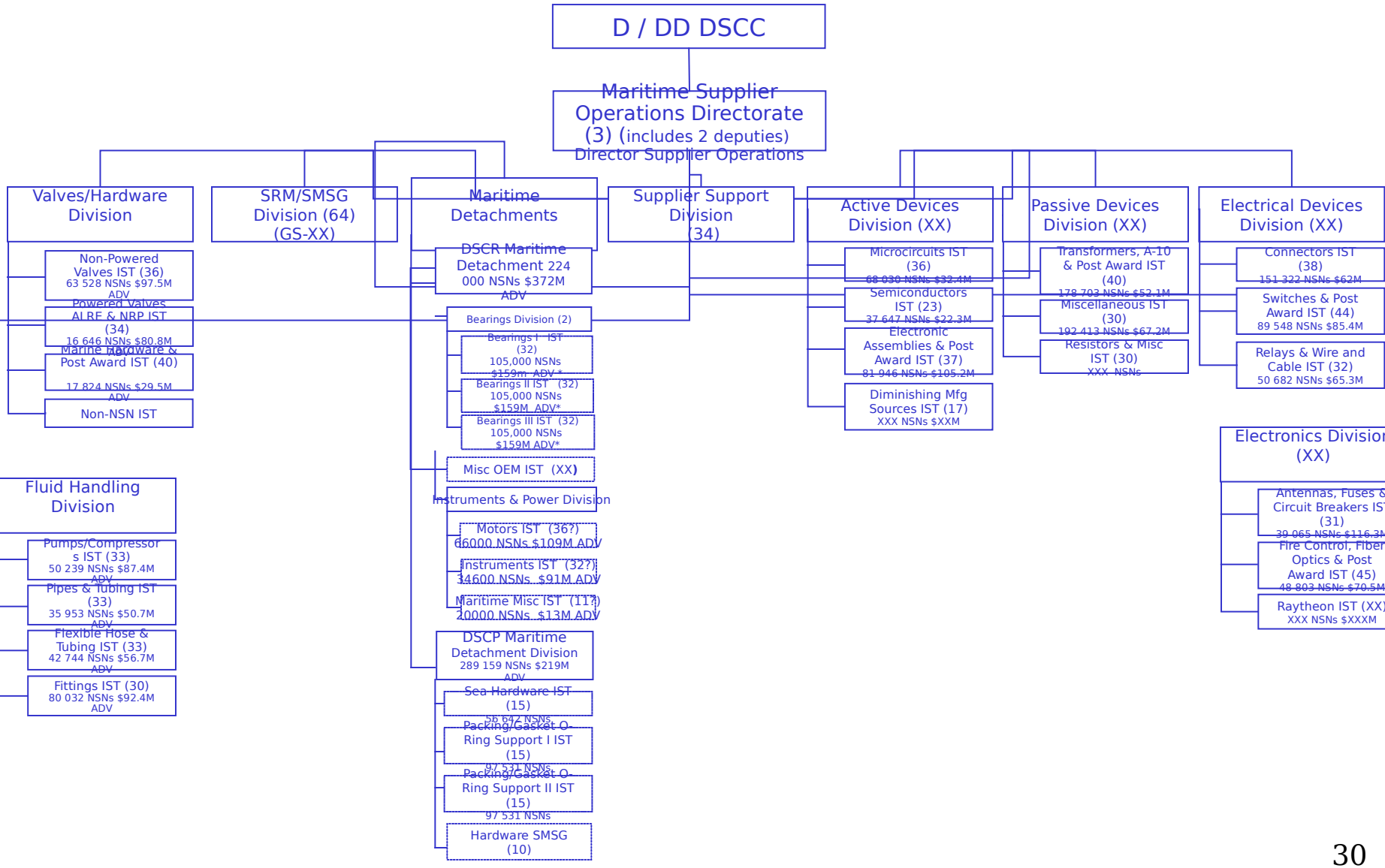

D / DD DSCC
Maritime Supplier Operations Directorate (3) (includes 2 deputies)
Director Supplier Operations
Valves/Hardware Division
Non-Powered Valves IST (36)
63 528 NSNs $97.5M ADV
Powered Valves AL RE & NRP IST (34)
16 646 NSNs $80.8M ADV
Marine Hardware & Post Award IST (40)
17 824 NSNs $29.5M ADV
Non-NSN IST
SRM/SMSG Division (64) (GS-XX)
Maritime Detachments
DSCR Maritime Detachment 224 000 NSNs $372M ADV
Bearings Division (2)
Bearings I IST (32)
105,000 NSNs $159m ADV *
Bearings II IST (32)
105,000 NSNs $159M ADV*
Bearings III IST (32)
105,000 NSNs $159M ADV*
Misc OEM IST (XX)
Instruments & Power Division
Motors IST (36?)
66000 NSNs $109M ADV
Instruments IST (32?)
34600 NSNs $91M ADV
Maritime Misc IST (11?)
20000 NSNs $13M ADV
DSCP Maritime Detachment Division
289 159 NSNs $219M ADV
Sea Hardware IST (15)
56 642 NSNs
Packing/Gasket O-Ring Support I IST (15)
97 531 NSNs
Packing/Gasket O-Ring Support II IST (15)
97 531 NSNs
Hardware SMSG (10)
Supplier Support Division (34)
Fluid Handling Division
Pumps/Compressors IST (33)
50 239 NSNs $87.4M ADV
Pipes & Tubing IST (33)
35 953 NSNs $50.7M ADV
Flexible Hose & Tubing IST (33)
42 744 NSNs $56.7M ADV
Fittings IST (30)
80 032 NSNs $92.4M ADV
Active Devices Division (XX)
Microcircuits IST (36)
68 038 NSNs $32.4M
Semiconductors IST (23)
37 647 NSNs $22.3M
Electronic Assemblies & Post Award IST (37)
81 946 NSNs $105.2M
Diminishing Mfg Sources IST (17)
XXX NSNs $XXM
Passive Devices Division (XX)
Transformers, A-10 & Post Award IST (40)
178 703 NSNs $52.1M
Miscellaneous IST (30)
192 413 NSNs $67.2M
Resistors & Misc IST (30)
XXX NSNs
Electrical Devices Division (XX)
Connectors IST (38)
151 322 NSNs $62M
Switches & Post Award IST (44)
89 548 NSNs $85.4M
Relays & Wire and Cable IST (32)
50 682 NSNs $65.3M
Electronics Division (XX)
Antennas, Fuses & Circuit Breakers IST (31)
39 065 NSNs $116.3M
Fire Control, Fiber Optics & Post Award IST (45)
48 803 NSNs $70.5M
Raytheon IST (XX)
XXX NSNs $XXXM

# DSCC Transition to Universal CAS

- **Industrial Cells in Maritime/Land Customer Operations will be staffed by Maritime Universal CASs Aug 04**
- **All CASs in Ship Maintenance Cell -- initially (1) CAS-12, (1) CAS-11, and (1) CAS-9 – will be Universal CASs**
- **Until January 05, two CASs assigned to “Navy Other” Cell will be Universal CASs in support of two Land CRM Cells**
- **Training will be provided as soon as available**

# Role of CRM Cell
# Supervisor of CRM Cell

DSCC

- CRM Cell:
  - Primary entry and exit point for all customer issues
  - Ensures that customer issues get to the right place in enterprise for resolution
  - Reactive and proactive in nature – gathers intelligence and shares with enterprise to effect improved support
  - Helps educate customer about DLA

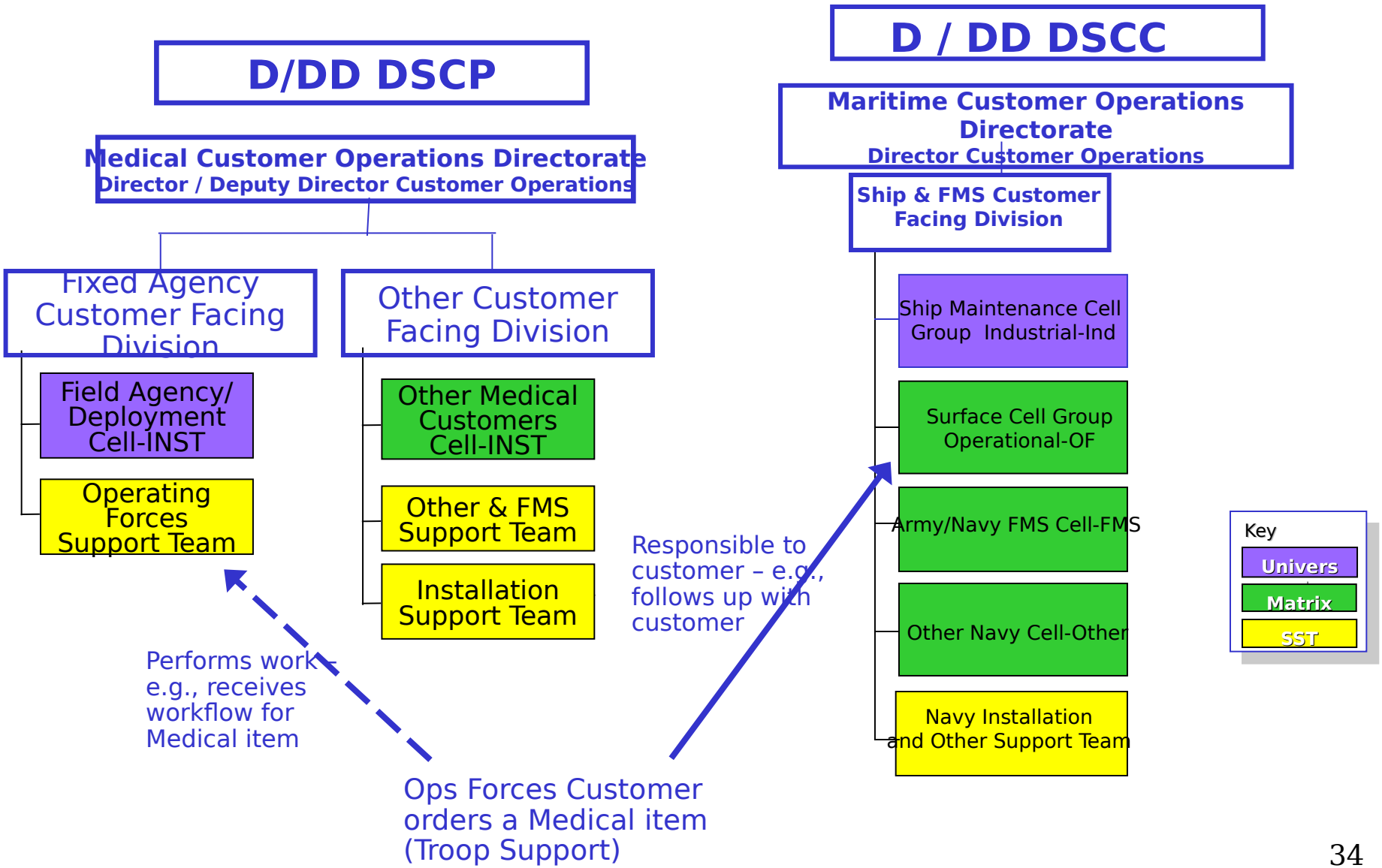
# Universal CAS Definition

DSCC

- Completes all duties regardless of supply chain
- Responds to customer-initiated requests
- Performs proactive backorder reduction efforts
- Handles all automated workflow requirements
- R1 CAS knowledge limited to one Class of Supply
- R2, Universal CAS handles all Classes of Supply

# Example of Matrixed CAS

DSCC


D/DD DSCP
Medical Customer Operations Directorate
Director / Deputy Director Customer Operations
Fixed Agency Customer Facing Division
Other Customer Facing Division
Field Agency/ Deployment Cell-INST
Operating Forces Support Team
Other Medical Customers Cell-INST
Other & FMS Support Team
Installation Support Team
D / DD DSCC
Maritime Customer Operations Directorate
Director Customer Operations
Ship & FMS Customer Facing Division
Ship Maintenance Cell Group Industrial-Ind
Surface Cell Group Operational-OF
Army/Navy FMS Cell-FMS
Other Navy Cell-Other
Navy Installation and Other Support Team
Responsible to customer – e.g., follows up with customer
Performs work – e.g., receives workflow for Medical item
Ops Forces Customer orders a Medical item (Troop Support)
Key
Univers
Matrix
SST

# Examples of Universal CAS

DSCC

## D/DD DSCP

**Medical Customer Operations Directorate**
**Director / Deputy Director Customer Operations**

- Fixed Agency Customer Facing Division
  - Field Agency/ Deployment Cell-INST
  - Operating Forces Support Team
- Other Customer Facing Division
  - Other Medical Customers Cell-INST
  - Other & FMS Support Team
  - Installation Support Team

## D / DD DSCC

**Maritime Customer Operations Directorate**
**Director Customer Operations**

**Ship & FMS Customer Facing Division**

- Ship Maintenance Cell Group Industrial-Ind
- Surface Cell Group Operational-OF
- Army/Navy FMS Cell-FMS
- Other Navy Cell-Other
- Navy Installation and Other Support Team

Responsible to customer – e.g., follows up with customer

Performs work – e.g., receives workflow for Medical item

Industrial Customer orders a Clothing item

Key
- Univers
- Matrix
- SST

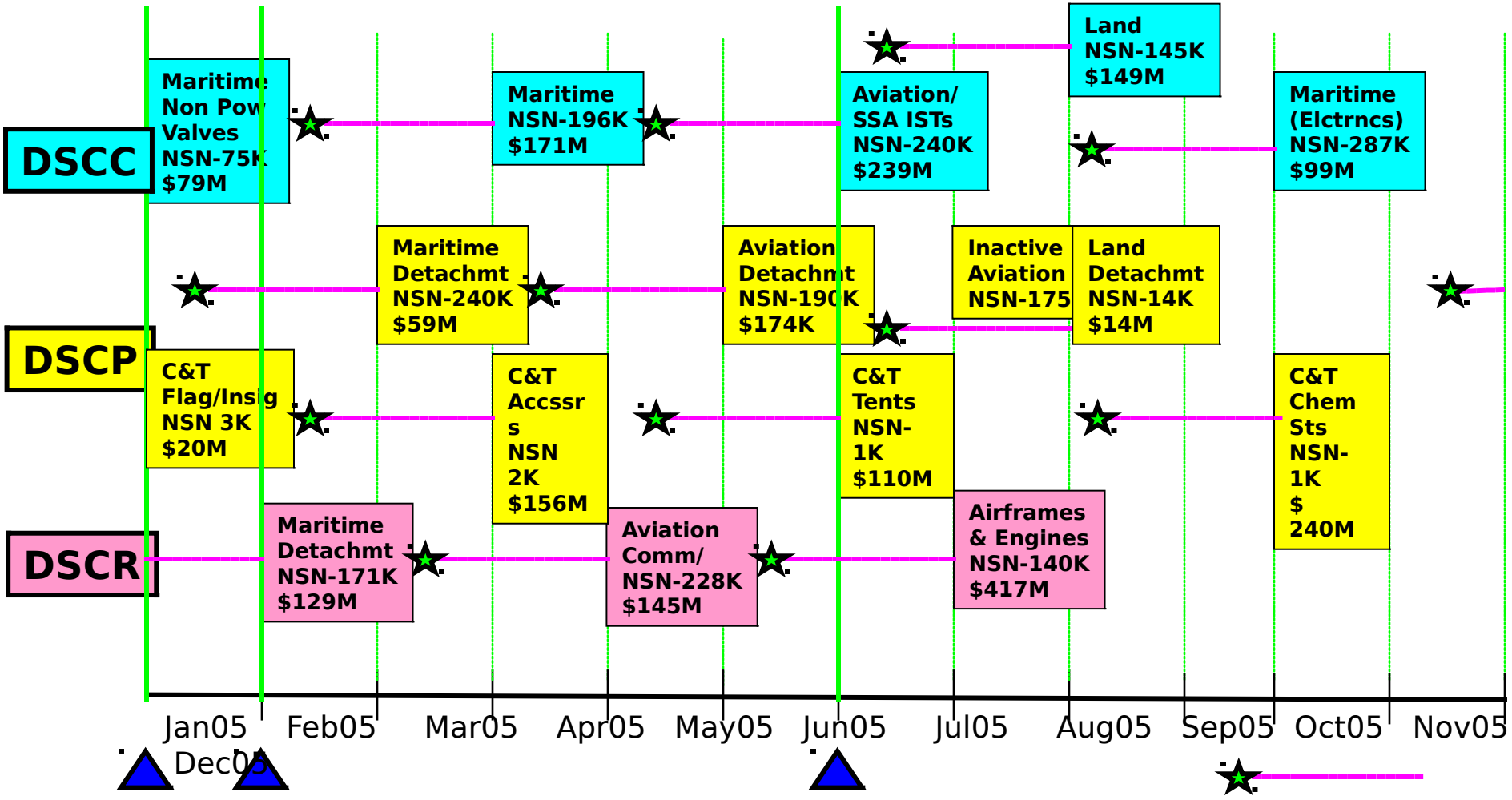
# The Road Ahead

DSCC

- **Staffing of Left Side Organizations**
  - Numbers
  - Timing
- **Military Billets and Placement**
  - Expertise vs. Customer Facing
  - Numbers
- **Civilian Deputy Position**
  - 2nd Quarter FY 05

# Roll-out Schedule through Dec 05

DSCC



# Maritime Overview

DSCC

- **Support to Customers**
- **Maritime Organization Transformation**
- **Collaborative Demand Planning Concept Demo**
- **Support Initiatives**
- **Electronics Transition Under BSM**

# Business Processes Transformation

DSCC

| Today | Tomorrow | Significance |
|---|---|---|
| • Decentralized systems | • Single integrated system | • Reduced cost |
| • Batch processing | | • Faster receipt of items |
| • Limited customer input | • Near real-time updates<br>• Customer collaborative demand planning | • Lower costs and improved agility to support FRP |
| • Decentralized approach to business rules | • Standardized business rules | • Consistent responses across Enterprise |
| • Multiple voices to the customer | • One voice to the customer | • Improved customer support |
| • Multiple voices to the supplier | • One voice to suppliers | • Improved supplier relationships |

# Customer Collaboration

**In BSM, several methods of customer collaboration will be available to planners:**

- **Normal Collaboration**: Customers submit demand intelligence via e-mail, fax, and telephone
- **SPR Collaboration**: Special Program Requirement (SPR) data transmitted electronically by a customer
- **Manugistics Collaboration**: The NetWorks Collaborate Module is the most preferred option, and will be available for specific, configured customers and items

# Requirements Forecasting

DSCC

- **Manugistics: New collaborative demand planning tool**
- **Increased focus on low demand readiness drivers**
- **Reduce investment in the wrong items: lowers cost to customer**
- **Concept Demo is…Concept Demo**
- **Feb 04 will be prototype for system-to-system collaboration (DDE)**

| Customer | Collab NSNs | *DFUs Changed |
|---|---|---|
| Oct 03-May 04 | | |
| Naval Aviation Depot (NAVAIR) | 260 | 72 |
| Norfolk Naval Ship Yard | 267 | 44 |
| NADEP NI – LM2500 | 37 | 21 |
| IMF PACNORWEST | 89 | 39 |
| Total | 653 | 176 |

28% improvement over computer generated forecasts through Apr 04.

**Window of Opportunity to Support FRP**

* Demand Forecasting Unit (DFU) : Demand Data exchange (DDE)

# Collab-Lite Issues

DSCC

- **System access**
  - **Too slow/unresponsive**
    - **Initial system issues resolved**
    - **Excel spreadsheet tool**
  - **Process too cumbersome**
- **Customer concerns**
  - **Labor intensive**
  - **Availability of data on which to base forecasts**
  - **Shipyard "Too far to the right" in the process**

Ongoing discussions with NAVSEA (e.g. SUBMEPP, IPA, etc.), NAVICP-M and other organizations.

**Long Term Goal: System-To-System Interface**

# Demand Collaboration
# The Next Steps

DSCC

- **Jan 05-Sep 06: Phased Rollout of 4M NSNs Into BSM**
  - Incremental Addition To Collaborative NSNs
  - Customer Feedback On Collaborative Population
- **Feb 05: BSM Release 2.1.2**
  - Initial System-To-System Capability
  - Improved User Interface

# The Road Ahead

DSCC

- **JUL/AUG Collab Suspended ISO R2.0 Cutover**
- **Continue Manual Collab with Concept Demo Partners UFN**
- **NAM/CAM/DCO Working with NAVICP-M and NAVSEA on System-to System Collab Process via Demand Data Exchange (DDE)**
- **Navy has Data/Tools for Aircraft Carrier and Submarine Requirements Forecasting**

# Maritime Overview

DSCC

- Support to Customers
- Maritime Organization Transformation
- Collaborative Demand Planning Concept Demo
- Support Initiatives
- Electronics Transition Under BSM

# Initiatives

DSCC

| Initiatives | Description/Objective(s) | Progress |
|---|---|---|
| **Performance Based Logistics (PBLs)** | • Leverage buying power<br>• DLA as source of supply to service Product Support Integrator (PSI)/ PBL Contractor<br>• DLA as supply chain integrator | • Teaming with NAVICP PMs<br>• Planning teams engaged for: ASDS, Virginia Class, LCS |
| **Strategic Supplier Alliances (SSAs) & Long-Term Contracts** | • Partnering with suppliers to enhance relationships and stimulate production<br>• Support sole source spares<br>• Cost controls<br>• Production Lead Time reduction | • Dresser Rand: Sep 2001<br>• Warren Pump: Jul 1st 2004<br>• Additional SSA agreements targeted for FY05 |
| **CASREP Buy Policy** | • Investment in low demand readiness drivers | • Investment paid off: 86% DOLVAL bought again<br>• Readiness Impact: 15% of items subsequent CASREP<br>• Implementing enterprise-wide |

# Initiatives (Cont)

DSCC

| Initiatives | Description/Objective(s) | Progress |
|---|---|---|
| **Selected Item Management (SIM) Project** | • Review the Selected Item Management/ Demand based items for which customer has a zero on hand balance<br>• Ensure our stocking posture supports supply effectiveness goals | • Lead TYCOM POCs established<br>• Results: Identification of major readiness degraders/TYCOM validation of SIM listing |
| **Buy Arounds** | • Obtaining data from customers to determine cause of buy around and means to prevent future buy around. | • Obtained data from PMO<br>• Awaiting data from IMF PACNORWEST |
| **BSM Demand Collaboration** | • Concept Demo involved NNSY, TRF Kings Bay and TRF PACNORWEST<br>• Customer/DLA interaction through Manugistics Collaborate-Lite | • 28% improved accuracy for 3 customers<br>• Reviewing concept of System-to-System collaboration in Jan 05 |

# Maritime Overview

DSCC

- **Support to Customers**
- **Maritime Organization Transformation**
- **Collaborative Demand Planning Concept Demo**
- **Support Initiatives**
- **Electronics Transition Under BSM**

# Electronics Transition Under BSM

- **Electronics (S9E) Commodities Directorate**
  - **Approximately 470 Personnel**
  - **Approximately 800,000 Items**
- **Nov 05 Rollout: 287,000 Items**
- **Apr 06 Rollout: 246,000 Items**
- **Jun 06 Rollout: 278,000 Items**
- **Approximately Jun 06: Commodities Directorate Disestablished**
- **Commodities Left Side Functions Transfer to Land DCO**

# Maritime Summary

DSCC

- **Fully Engaged with BSM R2.0**
- **Support of Navy Initiatives (FRP)**
- **Focused on Fleet Readiness and Customer Service**
- **Prepared for Commodities Migration of S9E NSNs**
- **Forecasting Future Requirements**

Constantly Improving Production and Service to Support the Warfighter!

# Land Lead Center

DSCC

**Presented by:**
**Mr. Steve Searcy**
**Dep Director Customer Operations**

# Land Overview

DSCC

- **Support to Customers**
- **Land Organization Transformation**
- **Support Initiatives**
- **Special Topics**
  - **DVD In-Transit Visibility (ITV)**
  - **Emergency Supply Operations Center (ESOC)**
  - **Automotive Prime Vendor-Worldwide (APV-W)**
  - **NAPA Basic Ordering Agreement (BOA)**

# Engagement & Strategy Development

DSCC

## Customer

| | |
|---|---|
| CSRs | NAM |
| WSSM | CAMs |
| Cgst Ops | DCSTs |

**ENGAGE**

- SPRs, CIL, SITREPs, ILAP, VTCs, Visits,

**LEAD CENTER**

- DSCC
- DDC
- DSCP
- DSCR

**EXECUTE**

- Acquisition Forecasts
- SSAs
- Reviews/Summits
- Broadcast FAX
- GWOT Web Page Visits

**DELIVER**

DCMA

## Suppliers

- AM General
- OshKosh
- GDLS
- UDLP
- OEMs
- Small Businesses

**Continuous Engagement… Right People… Right Leve**

# 13 August – Ground GWOT Update -

DSCC

UNCLASSIFIED

SURGE PERIOD

**Pre-Deployment**

- OEF VI
- OIF 3
- 1/25th ID
- 3 ID – 2 BDEs
- 3/1st AD
- NG 256th BDE
- NG 42d ID – 2 BDEs (3rd ID)
- NG 116th & 278th BDEs
- NG 155th AR BDE
- II MEF – 2 Mar Regs
- 3rd ACR
- NG 29th BDE

**Deployed**

- OIF 2
- OEF V
- 2/2 ID
- III Corps
- 2/ 1st ID
- 2/25th ID
- 30th/39th Inf BDE
- 1st CAV
- 3/2 ID
- 81 SAB
- 1/1st AD
- 4/1st AD
- 2 LCR
- I MEF (+) 1/1 ID
- 11 MEU
- 24 MEU

FORSCOM SOLDIER MOVEMENT NO# s

**Post-Deployment**

- V Corps
- 2/82nd ABN
- 4th ID
- 3rd ACR
- 2nd LCR
- 101st ABN
- 1st AD
- 10th MNT
- 173 ABN BDE
- 53 SIB/ 76 SIB
- 1/1st AD
- 4/1st AD
- 2 LCR

2,700 PAX
6,700 PAX
15,000 PAX
23,000 PAX
23,000 PAX
36,000 PAX
7,200 PAX
8,600 PAX

| 4 QTR | | | 1 QTR | | | 2 QTR | | | 3 QTR | | | 4 QTR | | | 1 QTR | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| JUL | AUG | SEP | OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV |

3ID RESET Comp

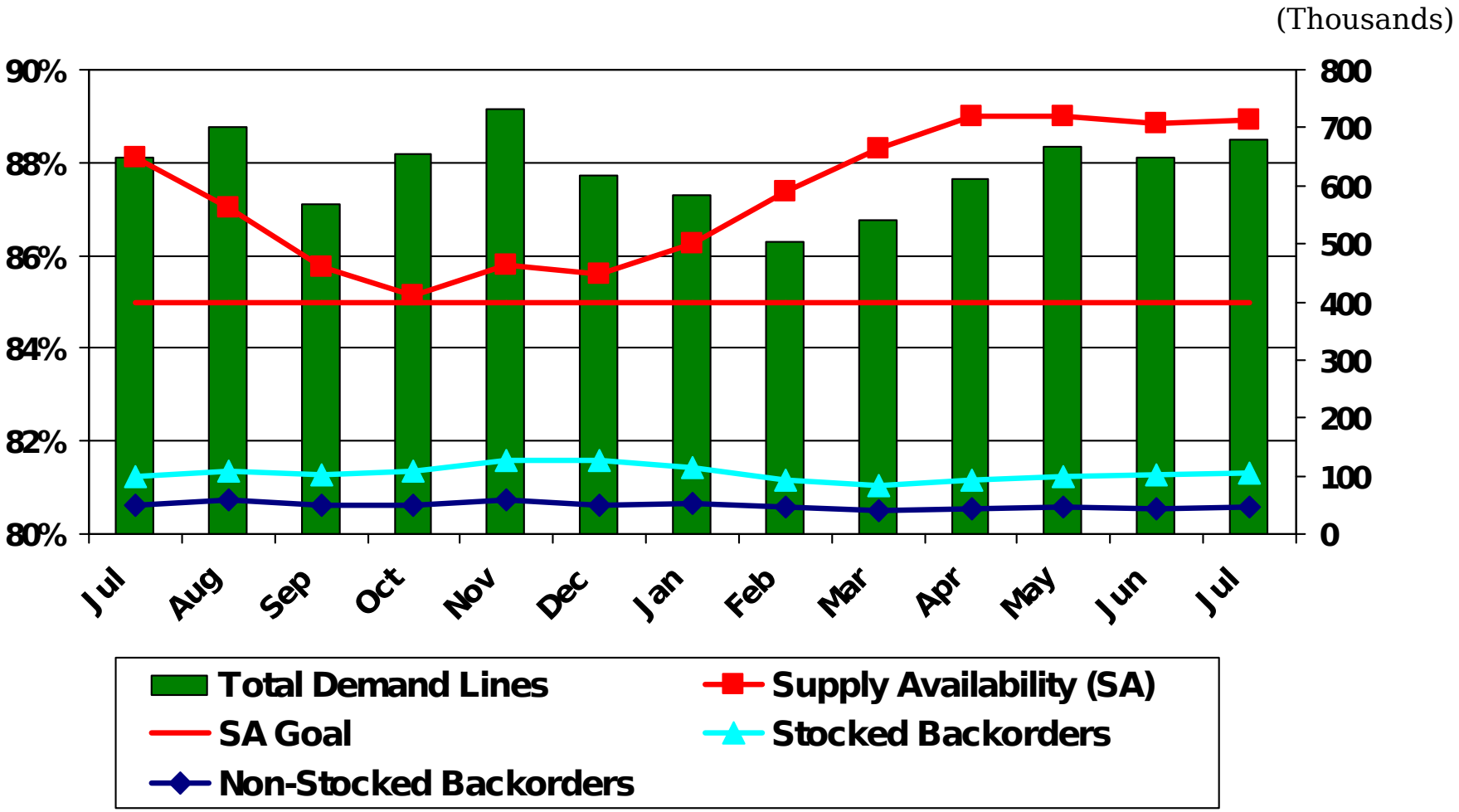
2/2 ID to IRAQ

FY-05

RESET OIF 1 Comp

# Land Systems Performance

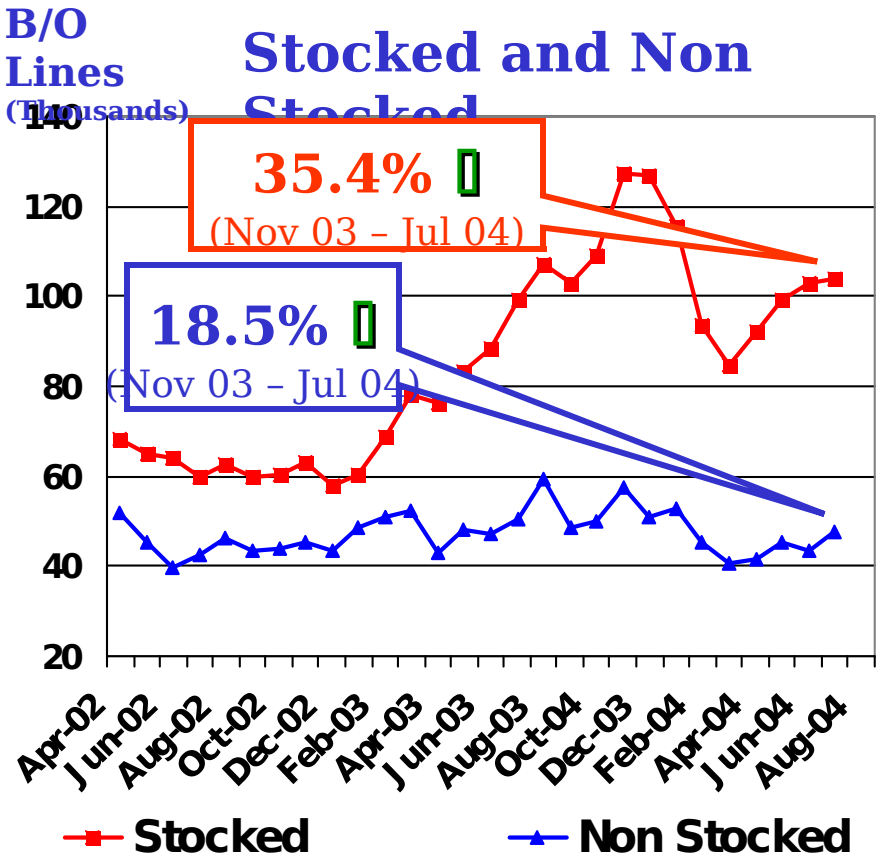
DSCC

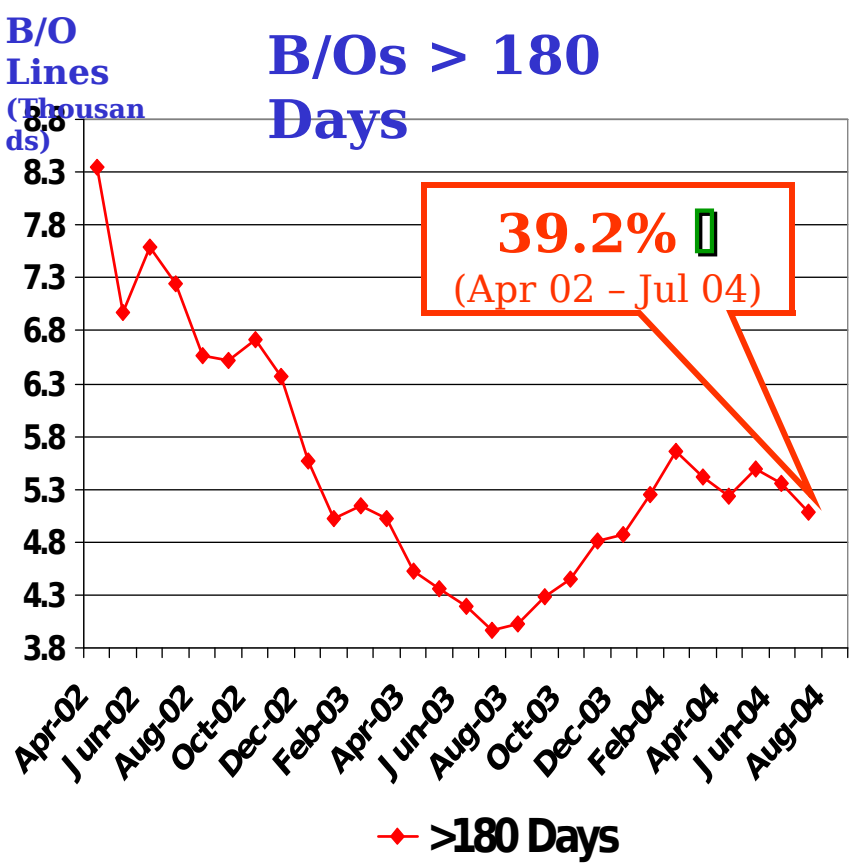



Source: F067, Hardware – (SA, Backorders, & Demands) Weapon Systems (529- USA/USMC Land Weapon System D

# Land Systems Performance Backorders

DSCC

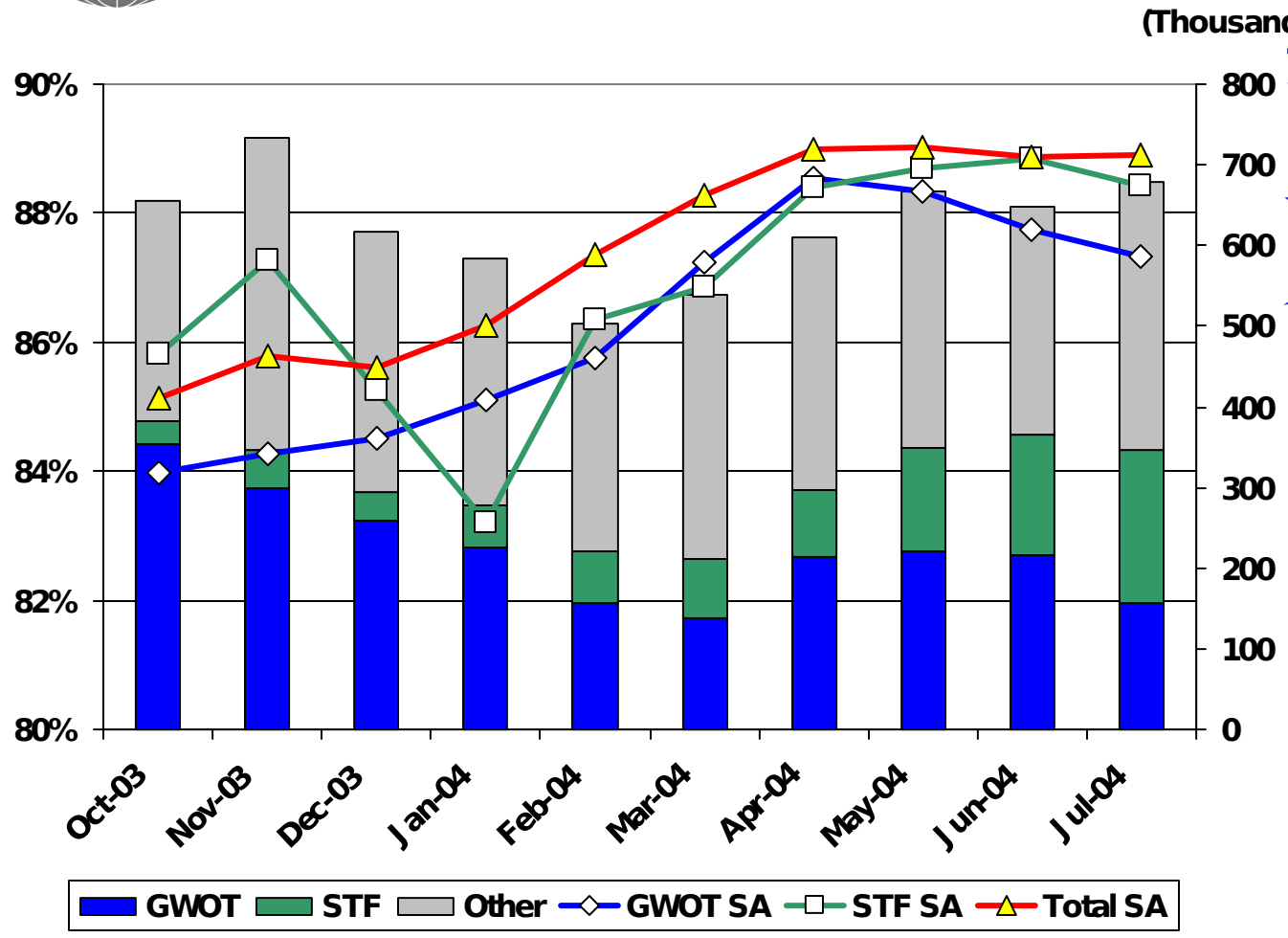



Source: F067, Hardware – (SA, Backorders, & Demands) Weapon Systems (529- USA/USMC Land Weapon System De

# Land GWOT & STF Demands

DSCC




Supply Availability

| | Fill Rate (FY-04) |
|---|---|
| GWOT | 96.98 % |
| STF | 94.63 % |
| Total | 96.39 % |

Source: F067, Hardware – (SA, Backorders, & Demands) Weapon Systems (529- USA/USMC Land Weapon System Designator Codes (WSDCs) Based on JCS Project Codes and RFF, 02Z.

# Investment Strategies

DSCC

## Dual Pronged Approach

### Business Drivers

- High Frequency Demands
- Fast Moving NSNs
- Surging Demands
- Seasonal Hardware

### Tailored

- TRADOC/FORSCOM Forecasts
- Armor Investment
- Wheeled Vehicle Investment
- HMMWV Suspension Parts
- Cold Weather Investments
- Hot Weather Investments

**Tailored Logistics Strategies to Meet Surging Demand**

# READINESS
# Land Level A Systems

DSCC

REPORT PERIOD ENDING 15 JU

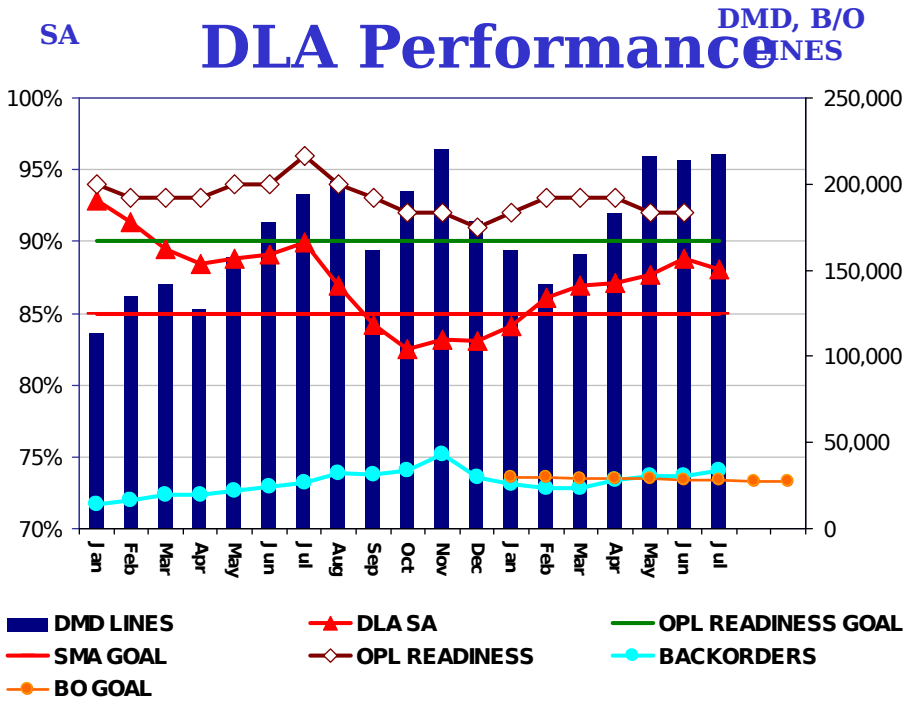
| WSDC | Land Level A Weapon System | SA | BO | Readiness | WSSM |
|---|---|---|---|---|---|
| 23A | HOWITZER, M-109A6, PALADIN | G | G | R | Y |
| 35A | HOWITZER, 155MM, M-198 | G | G | G | G |
| 36A | TANK, ABRAMS M1A1 | G | G | R | Y |
| 37A | FIGHTING VEHICLE SYS. BRADLEY (BFVS) | G | G | R | G |
| 39A | MISSILE, PATRIOT | G | G | R | Y |
| 62A | MULTIPLE LAUNCH ROCKET SYSTEM (MLRS) | G | R | G | Y |
| 64A | MISSILE, AGM-114 (HELLFIRE) | G | R | NA | G |
| 72A | TRUCK, HEAVY EXPANDED MOBILITY TACTICAL (HEMTT) | G | G | R | Y |
| 80A | TRUCK, VEHICLE SYSTEM, 1 1/4 TON (HMMWV) | G | R | G | Y |
| 94A | ABRAMS M1 ENGINE | G | G | NA | G |
| VMA | MISSILE, VEHICLE MOUNTED FIM-92A STINGER (AVENGER) | G | G | R | Y |
| XEA | TRUCK, FAMILY OF MEDIUM TACTICLE VEHICLE (FMTV) | G | G | G | G |

| WSDC | Land Level A Weapon System | SA | BO | Readiness | WSSM |
|---|---|---|---|---|---|
| F2M | MEDIUM TACTICAL VEHICLE REPLACEMENT | G | G | G | G |
| J VM | CONTAINER HANDLER, ROUGH TERRAIN | G | G | G | G |
| MCM | TRUCK, FORKLIFT, ROUGH TERRAIN, 6K | G | G | G | G |
| NBM | WATER PURIFICATION UNIT - REVERSE OSMOSIS (ROWPU) | G | G | G | G |
| QEM | LVS POWER UNIT MK48 - AND TRAILER FAMILY | G | G | G | G |
| UKM | TANK, COMBAT, FT 120MM GUN (M1A1) | G | G | G | G |
| VMM | LIGHT ARMORED VEHICLE (LAV) | G | G | G | G |
| X2M | ASSAULT AMPHIBIOUS VEHICLE, COMMAND (AAVC-7A1) | G | G | G | G |
| XYM | RECOVERY VEHICLE, FULL-TRACKED MEDIUM, W/E (M88A2) | G | G | G | G |
| Z2M | TRACTOR, RT, ARTICULATED STEERING, 10K | G | G | G | G |

**Detailed Monthly Readiness Reviews & Analysis**

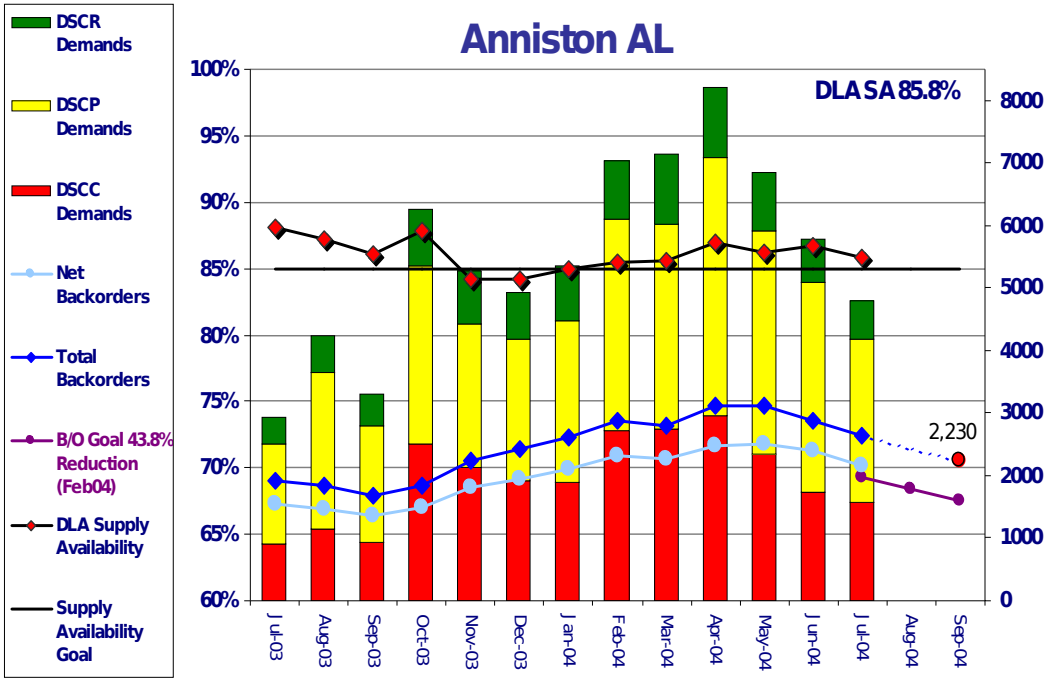
# Supporting the Warfighter HMMWV

DSCC




- **Discussion:**
  - **– Demand level exceeds 200K for third consecutive month.**
  - **– HMMWV demand averaged 100K per month prior to OEF/OIF new average 187K**
  - **–SA strong despite demand levels and trend line is upward for the past six months.**
  - **–Existing BOs increased 3K to 33,772**
  - **–Top 20 BO NSNs account for 33% of negative impact on SA with 8,428 backorders.**
- **On going Action:**
  - **–Unwavering focus on suspension parts**
  - **– Support HMMWV RECAP effort at RRAD.**
  - **– Develop recovery plan for**

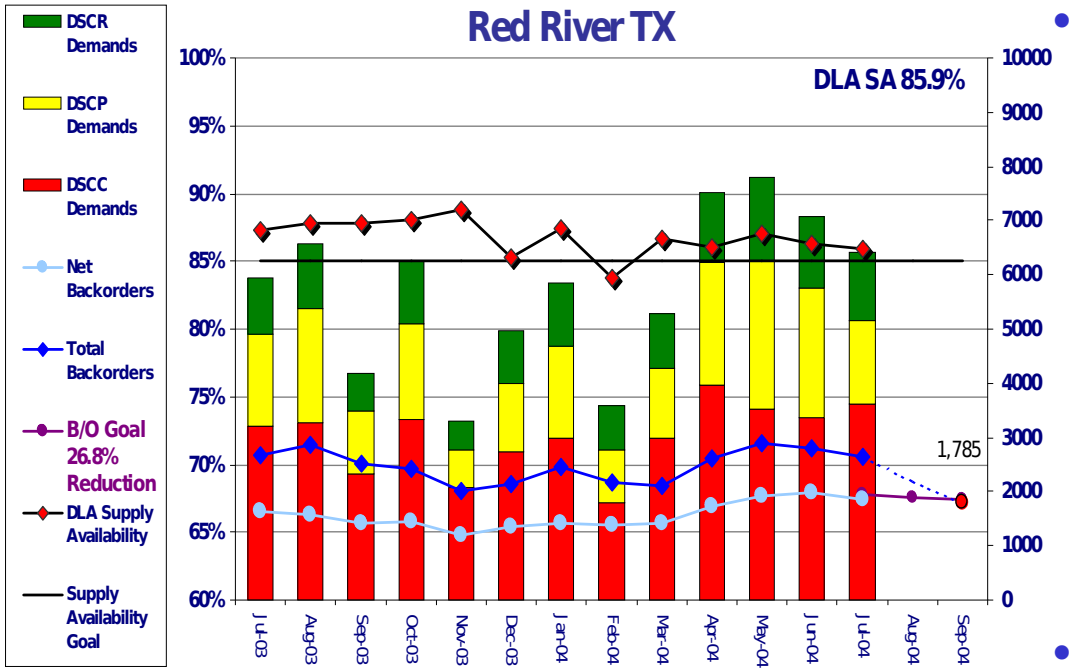
# Army Depot Support: ANAD




- **Trends:**
  - **Demands**
    - **Up 42.7% from FY03 Levels**
    - **Demands Range: 4784 (Jul) – 8197 (Apr)**
  - **SA Range: 87.8% (Oct) – 84.2% (Dec)**
  - **BOs: Total B/Os have decreased 15.8% since Mar 04 but still up 56.7% in FY04**
- **Depot Support:**
  - **Kitting Project Implemented Jun 04**
    - **Supports Diesel Engine Lines**
    - **14 kits Established**
    - **Up to 350 NSNs, 700 pieces**
    - **$4M in Sales as of 3 Aug 04**

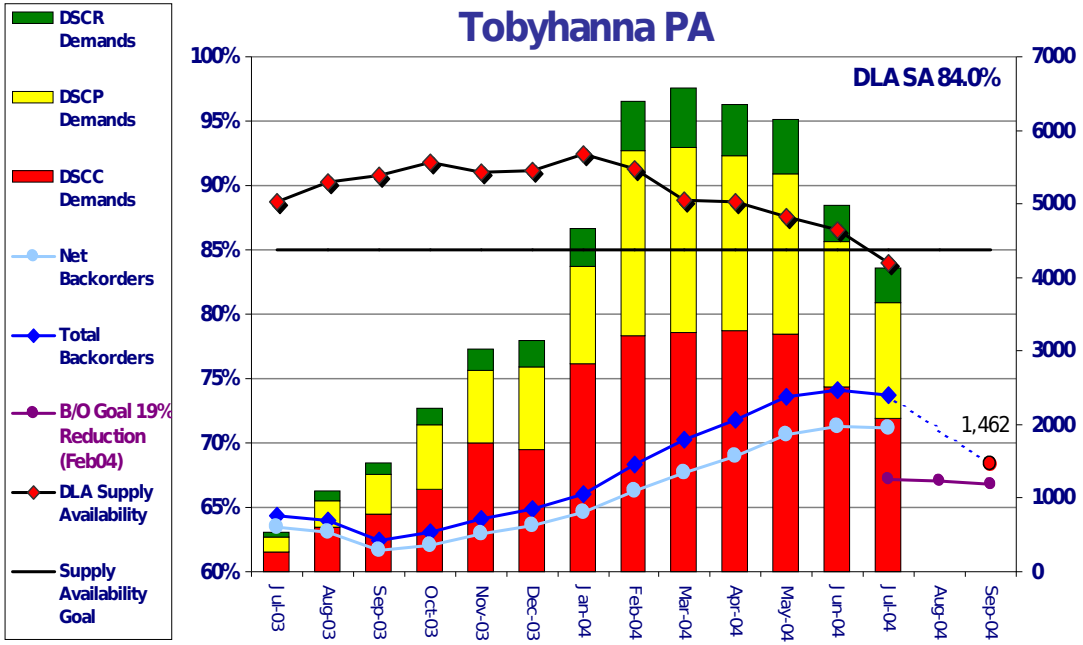
# Army Depot Support: RRAD

DSCC



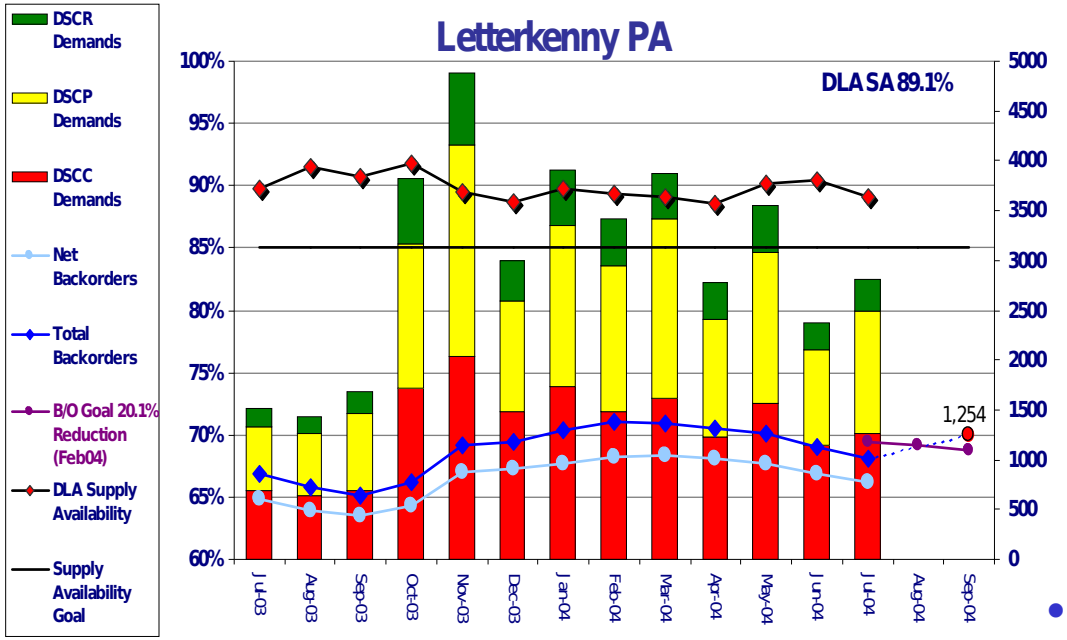

- **Trends:**
  - **Demands**
    - **Up 37.8% from FY03 Levels**
    - **Demands Range: 3583 (Feb) – 7796 (May)**
  - **SA Range: 88.8% (Nov) – 83.7% (Feb)**
  - **BOs: Total B/Os have decreased 8.5% since May 04 but still up 4.9% in FY04**
- **Depot Support:**
  - **Attend Rapid Improvement Events for Lean Manufacturing**
  - **Support RESET production**
    - **HMMWV**
  - **Backorder Reduction Plan**

# Army Depot Support: TYAD DSCC




- **Trends:**
  - **Demands**
    - **Up 65.8% from FY03 Levels**
    - **Demands Range: 2218 (Oct) – 6392 (Feb)**
  - **SA Range: 92.4% (Jan) – 84.0% (Jul)**
    - **Declined 6 months in a row**
  - **BOs: Total B/Os slightly off FY04 high of 2478**
- **Depot Support:**
  - **LMP Implementation Support**
    - **Material Obligation Validations**
      - **Didn't flow thru LMP**
  - **SA Improvement Plan**
    - **Data pull on demands and BO's**

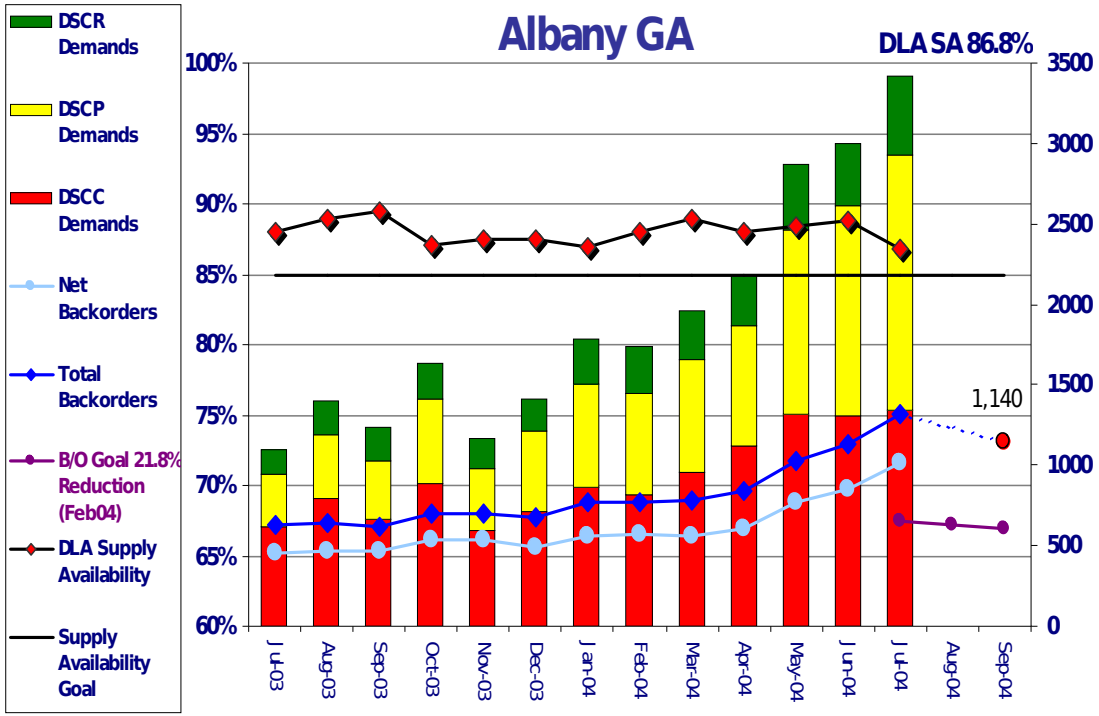
# Army Depot Support: LEAD DSCC




- **Trends:**
  - **Demands**
    - **Up 10.5% from FY03 Levels**
    - **Demands Range: 2744 (Apr) – 4887 (Nov)**
  - **SA Range: 91.8% (Oct) – 88.5% (Dec)**
  - **BOs: Total B/Os have decreased 26.2% since Feb 04 but still up 57% in FY04**
- **Depot Support:**
  - **Kit development**
    - **M860A1 Trailer for Patriot**
    - **13 other kits in process**
  - **Backorder Reduction Plan**

# USMC Maint. Center Support Albany

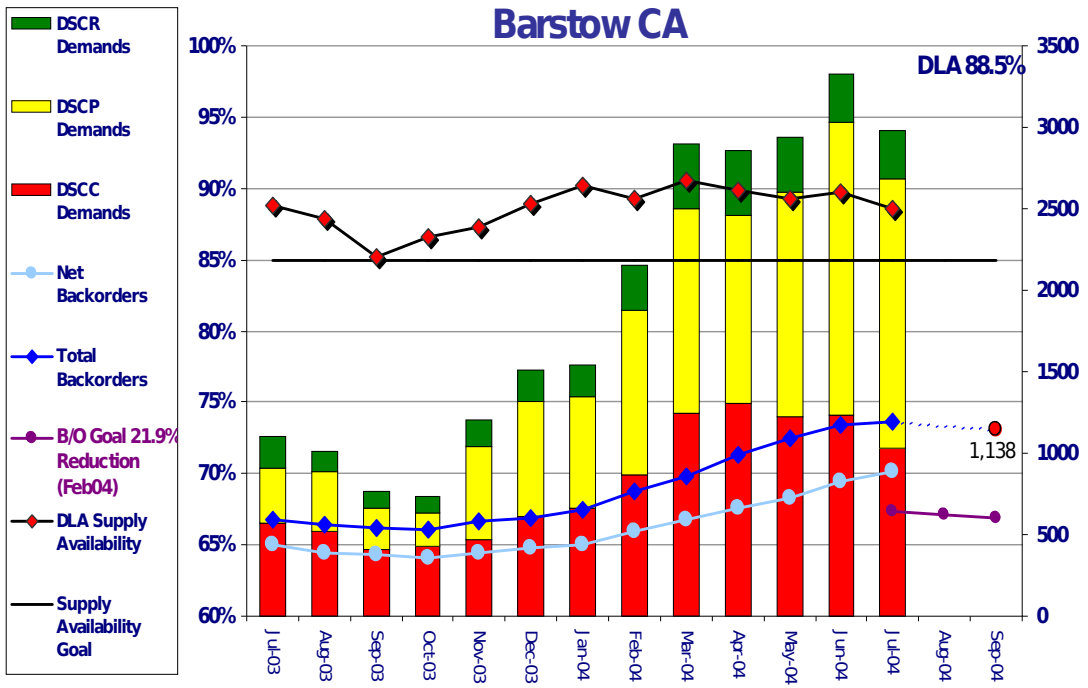
DSCC




- **Trends:**
  - **Increasing demands/backorders**
  - **Demands – Range 1095 (Jul 03) to 3420 (Jul 04)**
  - **SA –High 89.4 in Sep, low 86.8 in Jul 04.**
  - **B/Os –Total (1322) and Net (1011) are currently at high for the year.**
- **Support:**
  - **July 04 S/A:**
    - **LAV – 90.2%**
    - **LSS – 91.5%**
    - **AAV RAM – 73.56%**
  - **IFSG- Forecasting requirements for major programs through SPRs**

# USMC Maint. Center Support Barstow

DSCC




- **Trends:**
  - **Increasing Demands and B/Os**
  - **Demands – Range 737 (Oct) - 3331 (Jun)**
  - **SA – Range 90.6% (Mar) - 85.2% (Sep)**
  - **BOs – Total and Net B/Os at high point of year (1192, 889)**
- **Support:**
  - **July 04 S/A:**
    - **LAV - 90.12%**
    - **M198 - 98.5%**
    - **TPS-63 – 90%**
    - **LVS – 91.6%**
  - **IFSG- Forecasting requirements for major programs through SPRs**

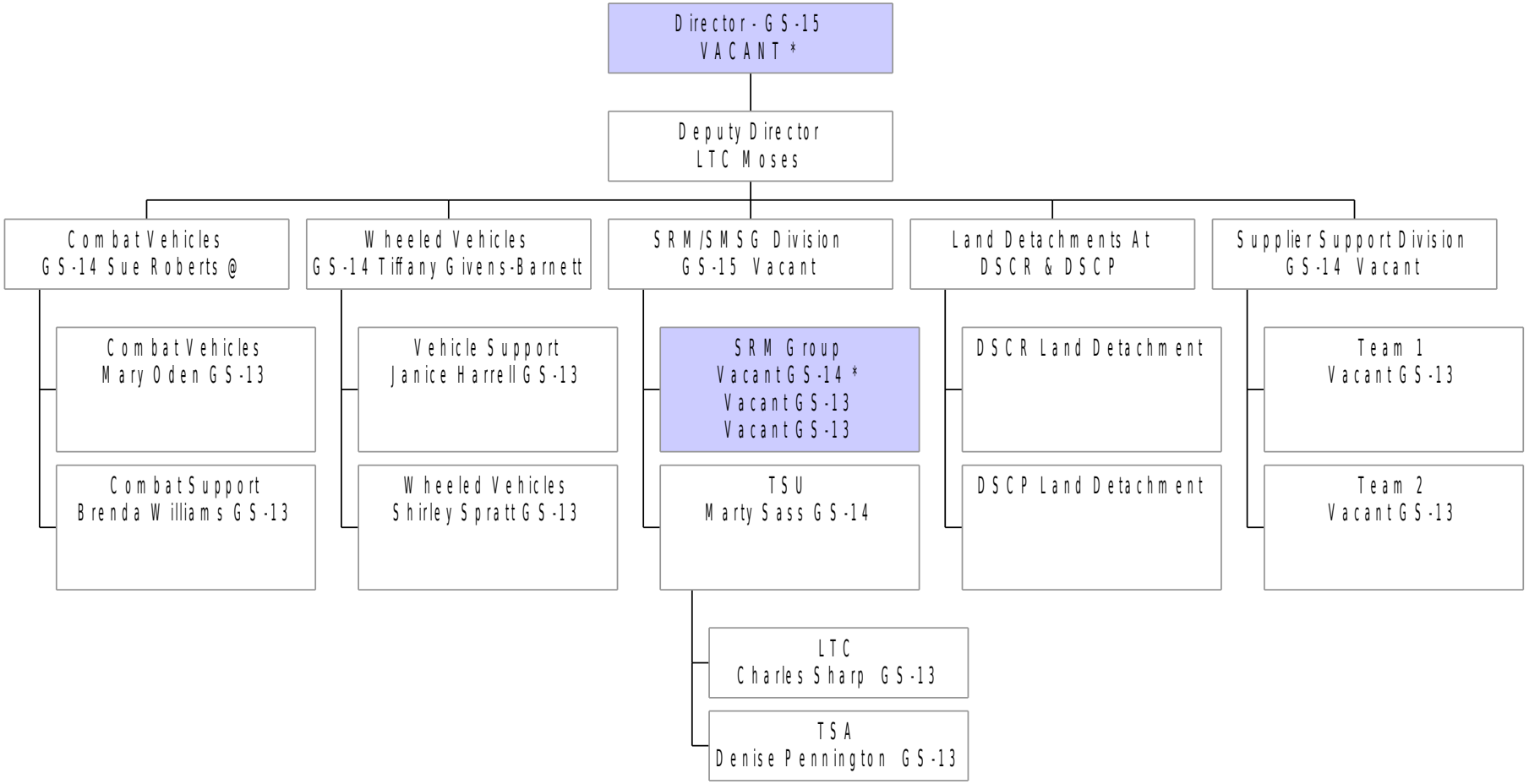
# Land Overview

DSCC

- Support to Customers
- Land Organization Transformation
- Support Initiatives
- Special Topics
  - DVD In-Transit Visibility (ITV)
  - Emergency Supply Operations Center (ESOC)
  - Automotive Prime Vendor-Worldwide (APV-W)
  - NAPA Basic Ordering Agreement (BOA)

# Land Supplier Operations
# (DRAFT) Aug 2004

DSCC

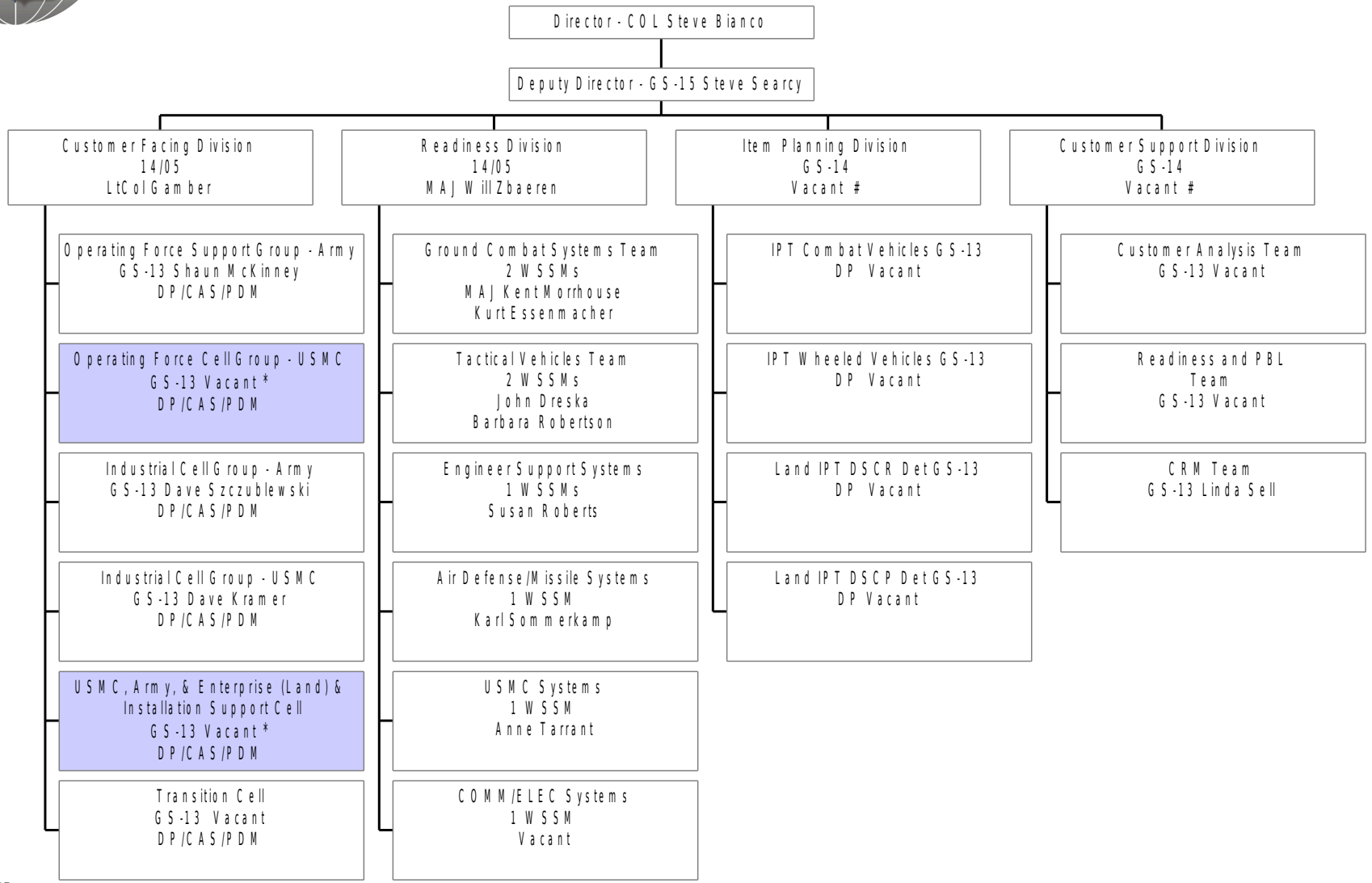



* Fill action in progress

@ MAJ Shawn Gresham

# Land Customer Operations (DRAFT) Aug 2004

DSCC




* Fill action in progress

\# These two positions to be covered by GS-13 temporarily (fill in process)

# Land Customer Operations Customer Facing Division (w/ Indentures)

DSCC

**Customer Facing Division Chief (GS-14) LtCol Jeff Gamber**

**Op Force Support Group- Army (GS-13) Shaun McKinney**

- I CORPS CAS (GS-12) – Roger Berto
  - 2nd ID CAS - VACANT
  - 25th ID CAS - VACANT
- III CORPS CAS (GS-12)- Jim Lange
  - 4th ID CAS - VACANT
  - 1st CAV CAS - VACANT
  - 13th COSCOM CAS -
  - 3rd ACR CAS - VACANT
- V CORPS CAS (GS-12) VACANT
  - 1st ID CAS - VACANT
  - 1st AD CAS - VACANT
  - 3rd COSCOM CAS - VACANT
- XVIII CORPS CAS (GS-12) Laura Barraza
  - 3rd ID CAS - VACANT
  - 10th Mount CAS -
  - 82nd ABN CAS - Vacant
  - 24th ID CAS - Vacant
  - 2nd ACR CAS - Vacant
  - 1st COSCOM CAS - Vacant

**Operating Force Cell Group-USMC (GS-13) JOA-Hire**

- I MEF CAS (GS12) VACANT
- II MEF CAS - CHAKLOS
- III MEF CAS - SHARP
- MARFORRES CAS - VACANT
- CLS - PENZENSTADLER

**Industrial Cell Group - Army (GS-13) – Dave Szczublewski**

- ANAD CAS (GS-12) TROUT
- RRAD CAS (GS12) -MONTICUE
- **JOA Hire- GS-12**
  - RIAD CAS -VACANT
  - TYAD CAS -VACANT
  - ARNG/RSMS CAS -VACANT
  - GSC-Europe CAS
  - GSC-Pacific CAS -VACANT
- Janice Bryant-GS-12
- Sandra Batiste-GS-11

**Industrial Cell Group - USMC (GS-13) – Dave Kramer**

- **JOA Hire- GS-12**
  - Albany CAS - VACANT
  - Barstow CAS - VACANT
  - Blount Is CAS - VACANT

**USMC Other Cell**

- Other USMC CAS
- Misc USMC Activities
- USMC Contractors 29 Palms (Combine)

**USMC, Army, and Enterprise (Land) Other and Installation Support Team – JOA-Hire**

- 21st TSC – 7th Army CAS - VACANT
- 19st TSC –8th Army CAS - VACANT
- NTC Ft. Irwin CAS - VACANT
- USA APS CAS - VACANT
- ARNG/ARMY RES CAS - VACANT
- TRADOC Land CAS - VACANT
- ARNG Trng
- Land Other CAS - VACANT
- Army Other
  - 8th Army
  - USARPAC
  - Army
  - Misc Army Activities CAS - VACANT
- USMC, ArmyInstallation, Enterprise, Civil Agency and DOD Agency Support

**Transition Cell Group (GS-13)**

- CAS – Mark Wethey

**LEGEND**

FILLED | VACANT | ★ HOT FILL

# Weapon Systems Support Unit

DSCC

**Readiness Officer**

**MAJ Will Zbaeren**

**WSPOCs at DSCP & DSCR**

**NEW**

**Karen Dever Blevens**

**~~Performance~~ Based Logistics (PBL) Action Officer**

**Weapon System Support Managers**

| | |
|---|---|
| ***Barb Robertson/ Sue Roberts** | **HMMWV (A/M)** |
| **Kurt Essenmacher** | **BFVS (A), M113 (A), S. ARMS(A/M)** |
| ***MAJ Moorhouse/ CW3 Poole** | **M1 (A/M), M198 (A/M), M109 (A), FAASV (A), STRYKER (A), AVLB (A)** |
| **Anne Tarrant** | **AAV (M), LAV (M), AAAV (M), MTVR (M), LVS (M), M9 ACE (A), SEE (A), RTCH (A/M), FL (M), M88 (A/M)** |
| **John Dreska** | **HEMTT (A), HETS (A), PLS (A), FMTV (A), ASV (A)** |
| **Karl Sommerkamp** | **Patriot (A), TOW (A/M), Avngr (A), MLRS (A), Hellfire (A), ROWPU(A/M), TQG (A),** |
| **JOA- HIRE (1)** | **ENGINEER SYSTEMS** |
| **JOA- HIRE (2)** | **COMM ELEC SYSTEMS** |

*Transition Occurring

# Land Overview

DSCC

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  - NAPA Basic Ordering Agreement (BOA)

# Land Initiatives

DSCC

| Initiatives | Description/Objective(s) | Progress |
|---|---|---|
| **Performance Based Logistics (PBLs)** | • Leverage Buying Power<br>• DLA as Source of Supply to Service Product Support Integrator (PSI)/ PBL Contractor<br>• DLA as Supply Chain Integrator | • Actively Teaming with PMs Co-located with TACOM, CECOM & AMCOM<br>• Planning Teams Engaged w/ FCS, M1A2 SEP, Common Ground Station, LWT-155 Howitzer (etc) |
| **Strategic Supplier Alliances (SSAs)** | • Partnering with Suppliers to Enhance Relationships and Stimulate Production<br>• Support Sole Source Spares<br>• Technical/Sourcing for Aging Systems<br>• Reduce Material Prices | • AM General – Completed<br>• OSHKOSH – Completed<br>• UDLP – Completed<br>• GDLS - FY05 |
| **FY04 Backorder Reduction Initiative** | • Goal: Reduce DLA Stocked Backorders by 50% on Selected Land-based Weapon Systems.<br>• Monthly VTCs with ICPs to communicate progress | • 46% Reduction as of 31 Mar 2004.<br>• With Increased Demands, 20%<br>Reduction as of 30 Jul 2004. |

# Land Initiatives (Cont)

DSCC

| Initiatives | Description/Objective(s) | Progress |
|---|---|---|
| **Sustainment Engineering/ OSCR** | • DSCC Funding Sustainment Engineering Projects with TACOM<br>• Improve Equipment Reliability<br>• Reduce Operating Costs | • TACOM Developing Business Case Analysis (BCA)- Due May 04<br>• DSCC-V Management<br>• Go/No Go Based on Readiness/ Economic Benefits |
| **3D CAD/STEP Data Pilot Program** | • Engineer Drawing Conversion to 3D Models<br>• Reduce Lead Time<br>• Reduce Material Cost | • 16 Candidate NSNs Selected<br>• Models Completed & Validated by TACOM. Will be forwarded to DSCC.<br>• DSCC-V Establishing Contract to Monitor Metrics for Procurement |
| **Technical Data Validation Pilot Program** | • Pre-positioning Tech Data Packages (TDPs)<br>• Validate Tech Data<br>• Reduce Lead Time (Goal: 10 Days) | • Activated 1 Mar 04 for 5 Weapon Systems<br>• 33 TDPs Submitted & 29 Completed w/ 7.7 Day Average Response Time<br>• Expanding for All Army Systems |

OSCR = Supply Management, Army Operating and Support Cost Reduction Program (SMA-OSCR)

# Supplier Engagement

DSCC

- **Communicate Requirement Forecasts to Suppliers:**
  - Supplier Web Page (Live 1 Feb 2004)

    http://www.dscc.dla.mil/offices/land/gwot.html
  - Broadcast Fax to 6,000 Cage codes Nov '03
  - Web Forecasting Tool, Nov 03
- **Supplier Visits**:
  - AM General; Jul 04
  - OSHKOSH; Jul 04
  - GDLS: Aug 04
  - Other Key Suppliers (Ongoing)
- **Revised Acquisition Strategy**:
  - Multiple Awards
  - Increase LTCs

# DSCC Land – Strategic Supplier Alliances (SSA)

**Strategic Partners:** AM General LLC, General Dynamics Land Systems, Oshkosh Truck Corp., United Defense LP

**Objectives:**

- **Support Sole Source Spares**
- **EDI Processing**
- **Technical/Sourcing Support for Aging Systems**
- **Reduce Material Prices**
- **Improve Delivery Performance**

| Suppliers | Completed |
|---|---|
| • AM General<br>• OshKosh | FY 03 |
| • UDLP | FY 04 |
| • GDLS | FY 05 |

**Improve Support via Collaboration DLA – TACOM – PEOs – Suppliers**

# Land Support
# Long Term Contracts (LTC)

DSCC

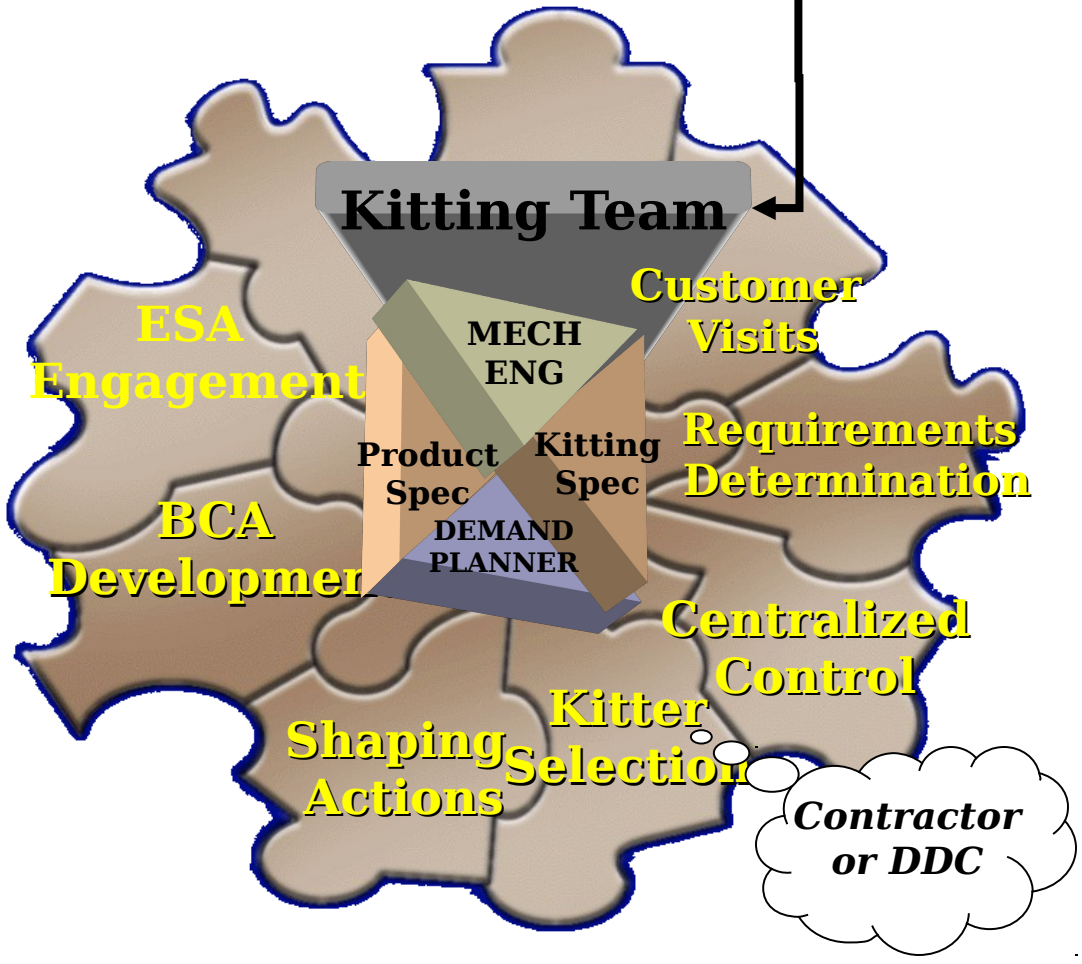
| Initiative | Objective | Status |
|---|---|---|
| Reverse Osmosis Water Purification Unit (ROWPU) | •Weapon System-Oriented<br>–Delivery- 3, 5, 12 Days. 90% On-Time. | •Awarded Jan 2002-WATEC<br>– 2485 Active NSNs |
| Fleet Automotive Support Initiative (FASI) | •Regional Customer Support – Regional CSRs<br>– Delivery- 2, 5, 10 Days. 98% On-Time. | •Awarded May 2000; SPS<br>- 1561 Active NSNs |
| Oshkosh and AM General<br>Competitive NSN Long Term Contract | •Support TACOM Wheeled Vehicle Fleet, Primarily HEMTT/HMMWV<br>– Long Term Contract Support – Stock Replen. | • Projected Award: 4QTR FY04/1QTR FY05<br>– Oshkosh – 569 NSNs<br>– AM General – 813 NSNs |
| UDLP/GDLS/GDLS-Canada Competitive NSN LTC | •Support Combat Vehicles, Primarily: M1 Abrams, M2/M3 Bradley, M109 Paladin, LAV, M88, M113 | • Projected Award: FY05<br>– UDLP – 483 NSNs<br>– GDLS – 686 NSNs<br>– GDLS - Canada – 206 NSNs |
| TACOM Corp Contract Support<br>-- Various Weapon Systems Support | •Support TACOM Weapon Systems<br>– Long Term Contract Support<br>– Supports PM (Full Material Release) | •Projected Completion:<br>– Various Projects Awarded–FY04<br>– Other Projects – FY05 |

# Land Kitting Team Composition And Placement

DSCC

Customer Facing Division | adiness Divisi | Item Planning Division | istomer Support Division

- Operating Force Support Group - Army
- Operating Force Cell Group - USMC
- Industrial Cell Group-Army
- Industrial Cell Group-USMC
- USMC Other Cell
- USMC, Army and Enterprise (Land) Other and Installation Support Team




ovides Support To Customer Facing Division And Readiness Divis

# Land Kitting Team Process Flow

DSCC

## INPUTS:

**Customers**

**WSSM**
**s:**

**i**
**al:**
**CAM**
**CSRs**

**nal:**
**CAM**
**CSRs**

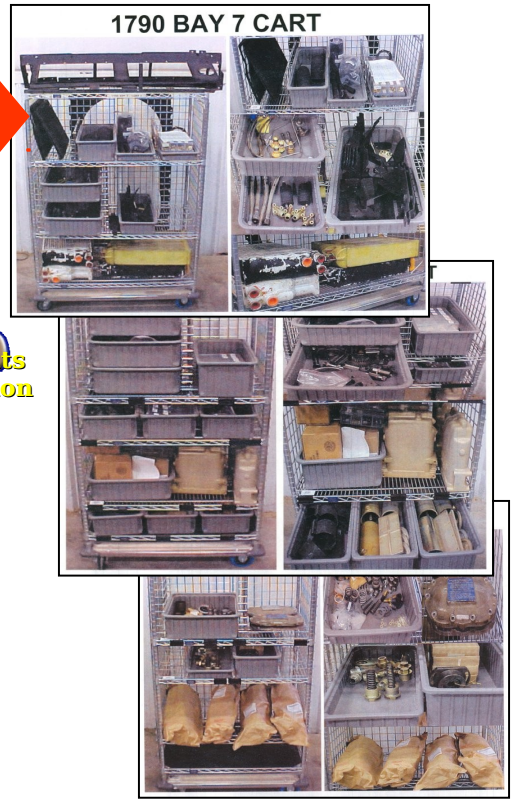
Statement of Work (SOW)

**CELL/CELL SUPPORT LEADER**

**Land Kitting Team**

## OUTPUTS:

- Business Case Anal (BCA)



# Land Kitting Status

DSCC

| Subject | Total | Comp | Remarks |
|---|---|---|---|
| REVIEW OF KITS TO BE PUBLISHED | 227 | 227 | LC Susp: 13 Aug 04<br>Review completed |
| ENGINEERING REVIEW OF KITS | 105 | 48 | LC Susp: 30 Dec 04 |
| NEW KITS COMPLETED | 2 | 2 | Palletized Loading System (PLS) |
| KITS IN DEVELOPMENT PROCESS | 3 | 0 | -3 HETS |
| KIT SUGGESTIONS SUBMITTED | 23 | 0 | -Awaiting TACOM Approval |
| KIT PROJECTS WITH DDC | 11 | 2 | -9 in process |
| KITTING WEB SITE | | | -Susp: 1Oct 04 |

# Kitting Projects

DSCC

## ANNISTON ARMY DEPOT PROJECT

| | ENGAGEMENT |
|---|---|
| ✓ Execution Phase<br>✓ Development of 14 Kits to Support Diesel Engine Rebuild Lines<br>➢ First Kits Rolled out from DDAA on 16 June 04 | DLA, TACOM, DSCC, DDC, ANAD, DDAA |

Remarks: Kitting endeavor tied to production schedule for reciprocating engine line. As of 3 Aug 04, over $4M in sales and 168 kits delivered since roll-out. Kits are built as needed, and no more than 2 days of kits in DDAA inventory.

## LAV KITTING – ALBANY, GA

| | ENGAGEMENT |
|---|---|
| ✓ DSCC met with Maintenance Personnel in Albany<br>✓ Initial Review Required Further Research.<br>✓ Review Phase at DSCC Completed and Results Sent to Albany<br>✓ Follow-up visit to Albany in Process<br>✓ Albany Developing Statement of Work (SOW) to Define Objective. | DLA NAM/CAM, CSR, DSCC |

Remarks: Darren Jones contacted to determine next step.

# Kitting Projects

DSCC

| LETTERKENNY ARMY DEPOT (LEAD) | ENGAGEMENT |
|---|---|
| ✓ Overhaul Of The Patriot System<br>✓ Contract For Engineering Support Being Developed<br>➢ Statement Of Work Under Development: Due 8/13/04 | DSCC, DLA-HQ, DLA-CSR, LEAD |

Remarks: Statement of Work (SOW) being prepared by DSCC-LCB and will be coordinated with LEAD, the DLA-CSR, the DLA Patriot WSSM, and DSCC's Army Industrial Customer Team.

| HMMWV PROJECT | ENGAGEMENT |
|---|---|
| ✓ Change Suspension from Basic & A1 To A2 Configuration<br>✓ Approval Expected from ESA/PM by Aug 04<br>✓ Kit Will Contain Approximately 62 Component NSNs<br>➢ Contractor Must Procure Components From DLA | DLA, DSCC, TACOM |

Remarks: Project being developed/coordinated with HMMWV WSSM .

# Land Overview

DSCC

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- **Special Topics**
  - **DVD In-Transit Visibility (ITV)**
  - **Emergency Supply Operations Center (ESOC)**
  - **Automotive Prime Vendor-Worldwide (APV-W)**
  - **NAPA Basic Ordering Agreement (BOA)**

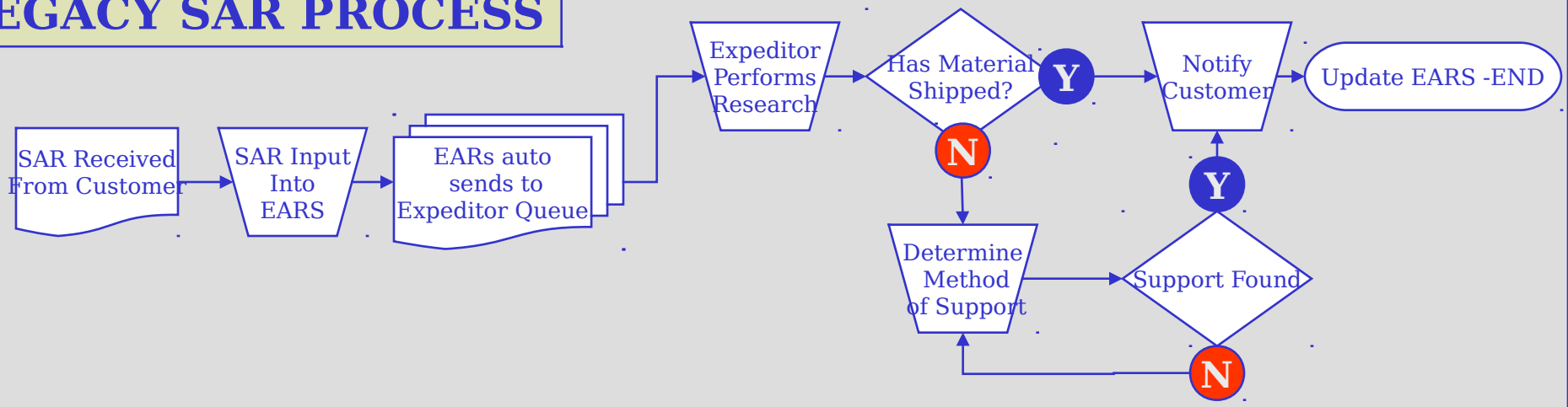
# DSCC Direct Vendor Delivery (DVD) In Transit Visibility

- Distribution Planning and Management System (DPMS)
  - Only with vendors under DPMS
  - Only to first destinations - CONUS customers, government air and water ports, and the containerization consolidation points
  - DPMS data available through DLA DSS MRO Tracking System (http://wegal.ogden.disa.mil/mrostatus/query.html) requisition number
- DPMS Provides ITV for:
  - UPS Air and Ground
  - FEDEX Air (no ITV for FEDEX Ground)
  - Truck Shipments (only if vendor inputs carrier data in DPMS)
- Global Transportation Network (GTN)

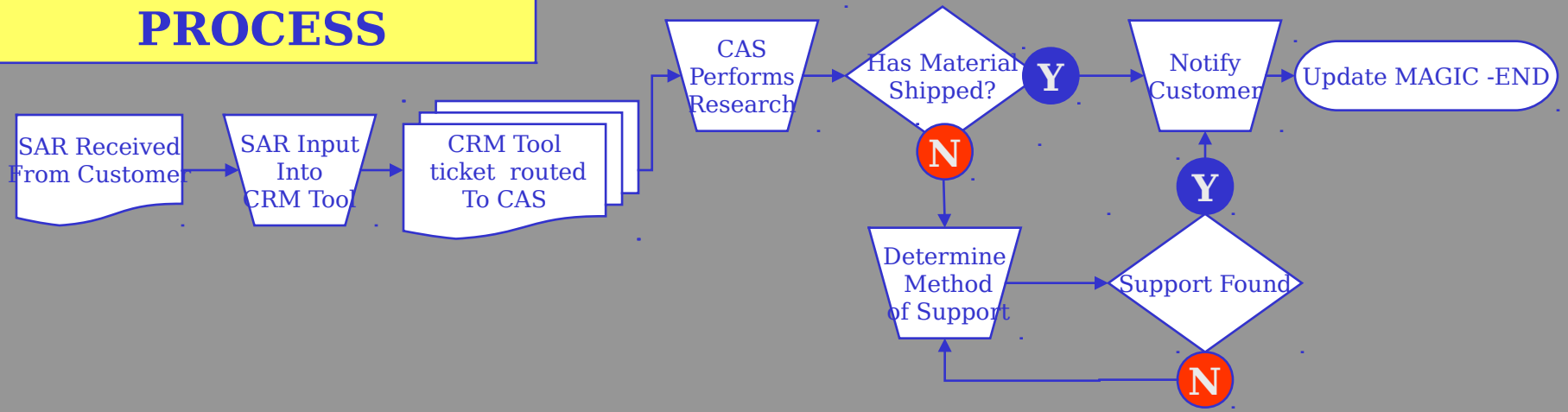
# Emergency Supply Operations Center (ESOC) Evolution

DSCC

## LEGACY SAR PROCESS




## BSM SAR PROCESS




**Expeditor's Will Become CAS's**

# Automotive Prime Vendor-Worldwide (APV-W)

- APVW is a program to provide a limited number of automotive NSNs that are currently Non-Stocked items by DLA, and CAGE and Part Numbers.
- Supplies covered include replacement parts for any Mfg's CAGE Code listed in the contract (No Tires).
- Contractor will provide price and delivery for unpriced items within 3 days.
- Delivery times for pre-priced items to CCP are:
  - IPG 1 - 2 Days
  - IPG 2 - 5 Days

**Support Information available at: http://www.dscc.dla.mil/programs/apvo/**

# NAPA
# Basic Ordering Agreement (BOA)

DSCC

**NAPA offers their entire Automotive Spare Par**

***Terms of Contract*** **– OCONUS - SP0700-01-C-0001**

- **20-50% Discount From List Price**
- **$100,000 Single Purchase Authori**
- **Order by Government Credit Card**
- **Delivery on Stocked Items approximately 5 Days to Germany & 7 Days to Italy**
- **Transportation charges based on the Customer's type of transportation mode requested**

# NAPA – BOA (cont)

DSCC

## OCONUS Services NAPA Provides

- Online Inventory Searches via website
- Parts Cross-Referencing and identification
  Non-NSN & Expert Technical Advice
- Monthly Reports of Parts Purchased
- Commercial Warranty – 100 % Return Credit
- APO shipments
- Air freight & Courier shipments – UPS or DHL
- Ocean Freight shipments
- Special Ordering Process – Items not normall

# Key Websites & Support Links

| Customer Programs | Description |
|---|---|
| Automotive Prime Vendor – Worldwide | APV-W is a program to provide automotive items for military customers worldwide. |
| DSCC Corporate Contract/Tailored Support | This initiative is designed to group items by manufacturer and award one contract for all DLA managed items. |
| DESEX | Learn how to check your ideas like requisition status and stock availability over telephone 24/7. |
| DOD E-Mall | Electronic Mall |
| Awarded Corporate Contracts | Listing of Corporate Contracts. (Coverage, Vendor, Cage, Award Date etc) |
| Technical Programs | "Product Test Center," Military Spec and |

Web Link: http://www.dscc.dla.mil/buying/

**Handouts Provided With Other Important DLA/DSCC Contact Info**

# Land Summary

DSCC

- **Fully Engaged to Support GWOT and STF**
- **Significant Investments Made for Current and Future Operations**
- **Heavily Engaged with Partners:**
  - **Requirements Determination**
  - **Collaboration with Customers and Suppliers**
  - **Engineering Process Improvement**

Constantly Improving Production and Service to Support the Warfighter!

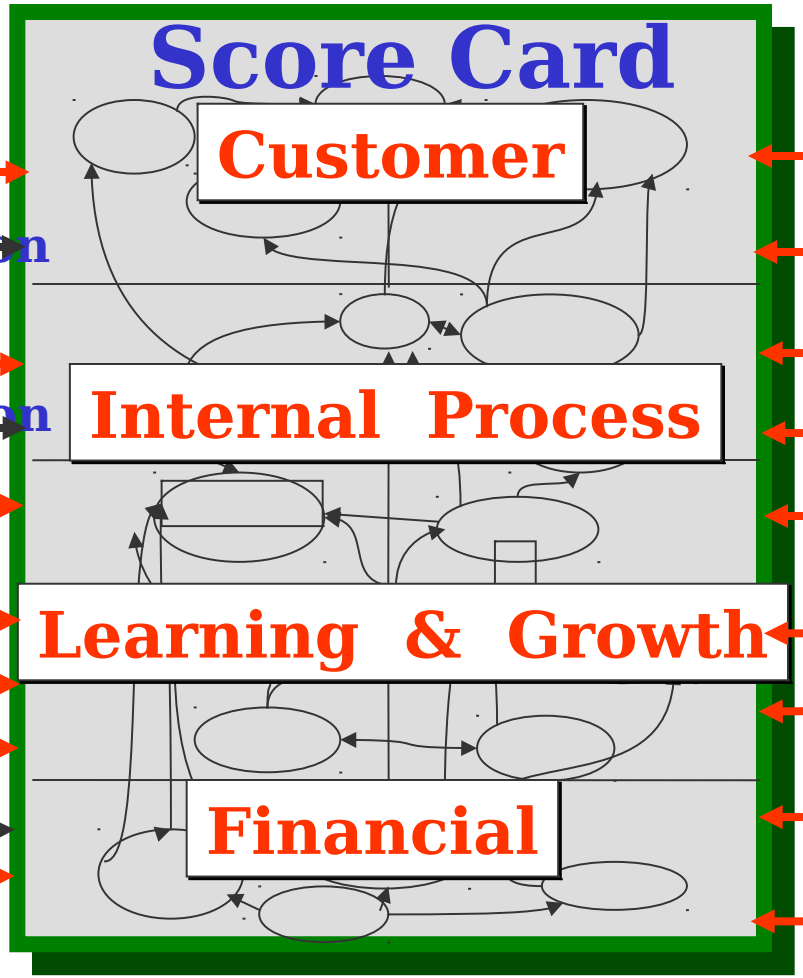
# BACKUP

# Strategic Linkage

DSCC

**DSCC FY00 – 04 Initiatives**

## DLA Balanced Score Card




- B/O Reduction
- CRM Implementation
- LRT Reduction
- SRM Implementation
- OEF/OIF Lessons Learned
- IDPs
- Knowledge Mgmt.
- Cultural Transformation
- Host/Tenant Process
- Resource BSM Strategies

**DSCC FY00 - 04 Initiatives**

- Understand Custo Demand Pattern
- Reduce Defective
- CWT Reduction
- PLT Reduction
- Accountability & Responsibility
- Learning Organiza
- Strategic Personn Plan
- Cost Recovery Ra Reduction
- Material Cost Reduction

# MARITIME BACKUP

# S9E ROLLOUT

DSCC

**S9E FSCs**
**1420**
**1430**
**1440**
**5810**
**5811**
**5820**
**5825**
**5840**
**5845**
**5850**
**5855**
**5860**
**5865**
**5895**
**Plus any Aviation SSA items**

→

**Jul 2005**
**Aviation Supply Chain**

**IV IST**
**FSCs 1400s, 5800s**

**SSA IST - Aviation Various FSCs including other S9E items**

**S9E FSCs Land SSA items only**

→

**September 2005**
**Land Supply Chain**

**CMBT VEH & ARM IST**
**Land SSAs – Various FSCs**

**WHEELED VEHICLE IST**
**Land SSAs – Various FSCs**

**S9E FSCs**
**5961**
**5963**
**5980**

→ **SEMICONDUCTORS IST**

**5930**

→ **SWITCHES & PA IST**

**5905**

→ **RESISTORS & MISC. IST**

**5945, 6145**

→ **RELAYS, WIRE / CABLE IST**

**November 2005**
**Maritime Supply Chain**

# S9E ROLLOUT (Cont)

DSCC

## April 2005 Maritime Supply Chain

| | |
|---|---|
| S9E FSCs 5935 | CONNECTORS IST |
| 5999 | MISCELLANEOUS IST |
| 1210, 1220 1236, 1240 1250, 1260 1265, 1285 1287, 1290 5990, 5996 6010, 6020 6021, 6030 6032, 6035 6060, 6070 6080, 6099 6625 | FIRE CONTROL, FIBER OPTICS & PA. IST |

## June 2006 Maritime Supply Chain

| | |
|---|---|
| S9E FSCs 5920, 5925 5965, 5985 | ANTENNA, FUSES, CIRCUIT BREAKERS IST |
| Various FSCs | RAYTHEON IST |
| 5955, 5960, 5998 | ELEC ASBY & PA IST |
| 5910, 5915, 5950 | TRANSFORMERS & PA IST |

## August 2006 Maritime Supply Chain

| | |
|---|---|
| 5962 | MICROCIRCUITS IST |
| Various FSCs | DMS IST |
| Various FSCs | DEFERRED ITEMS |

# ROLLOUT

DSCC

**MARITIME**

* KITS
* EPPI/POPS
* 21N
* NIMS
* PROM/ROM

**AVIATION DET**

* KITS
* EPPI/POPS
* NUCLEAR HARDENED
* 21N
* PROM/ROM

**LAND**

* EPPI/ POPS
* NIMS
* KITS

**MARITIME ELECTRONICS**

* PROM / ROM
* DMS
* NUCLEAR HARDENED
* POPS/EPPI
* 21N
* NIMS

**As of: 25 June 04**

# ROLLOUT (Cont)

DSCC

## Accelerated Functionality

**REL 2.11**

**Jan 05 – 69K NSNs**

- Non-Deferred Items Only.
- 6,956 Deferred items will be added to a later increment.

**NON-POWERED VALVES IST**
FSC 4820
51K NSNs (N) 35
FTE

**MARINE HDW & PA IST**
FSCs 1710, 1720, 2010, 2020, 2030, 2040, 2050, 2090, 4921, 4923
FSCs with SSAs 1010, 1015, 1020, 1040, 1055, 1075, 1430, 1440, 1450, 2510, 2520, 2530, 2540, 2590, 2805, 2815, 2820, 2825, 2895, 2910, 2920, 2930, 2940, 2990, 3010, 3020, 3040, 3950, 4030, 4410, 4420, 4440, 4460, 4910, 4940, 5420
18K NSNs (N) 10
FTE

**REL 2.12**

**Apr 05 – 174K NSNs**

- Non-Deferred Items Only.
- 36724 Deferred items including 21N will be added to a later increment.

**POWER VALVE & NRP IST (21N)** FSC 4810
8K NSNs (N) 15
FTE

**FLEX HOSE & TUBE IST**
FSC 4720
33K NSNs (N) 22
FTE

**PIPES & TUBES IST**
FSC 4710
26K NSNs (N) 18
FTE

**FITTINGS IST**
FSC 4730
61K NSNs (N) 42
FTE

**PUMPS/COMPRESSOR IST**
FSCs 4310, 4320, 4330
46K NSNs (N) 28
FTE

As of: 25 June 04

Notes: (N) denotes non-deferred items. (D) denotes deferred items. Quantities are rounded.

# ROLLOUT (Cont)

DSCC

## Accelerated Functionality

**REL 2.13**

### Jul 05 – 307K NSNs

- Non-Deferred Items Only.
- 20,686 Deferred items including 21N will be added to a later increment.

**I IST**
FSCs 2820, 2895, 3010, 3020, 4030, 4940
47K NSNs (N)
55 FTE

**II IST**
Half of FSC 3040
22K NSNs (N)
26 FTE

**III IST**
Half of FSC 3040
25K NSNs (N) 30
FTE

**IV IST (21N)**
FSCs 1400s, 5800s
30K NSNs (N) 33
FTE

**SSA IST - Aviation**
Various FSCs
183K NSNs (N)
107 FTE

### Sep 05 – 137K NSNs

- Non-Deferred Item Only
- 21,212 Deferred items will be added at a later increment.

**VEHICLE SUPPORT IST**
FSCs 2510, 2520, 2530, 2590, 2940, 4910
43K NSNs (N) 111 FTE

**CMBT VEH & ARM IST**
FSCs 1005, 1010, 1015, 1020, 1025, 1030, 1035, 1040, 1055, 1080, SSA
29K NSNs (N) 48 FTE

**ENGINES IST**
FSCs 1045, 1075, 1090, 1095, 2805
2815, 2825, 2910, 2920, 2930, 2990
50K NSNs (N) 122 FTE

**WHEELED VEH IST**
FSCs 2540, 2541, SSA
15K NSNs (N) 40 FTE

**Notes: (N) denotes non-deferred items. (D) denotes deferred items. Quantities are rounded.**

**As of: 25 June 04**

# ROLLOUT (Cont)

DSCC

**(R2.2)**

**Nov 05 – 265K NSNs**
**- Non-Deferred Items Only**
**- 5,120 Deferred items will be added at a later increment.**

**SEMICONDUCTORS IST**
**FSCs 5961, 5963, 5980**
**31K NSNs (N) 19 FTE**

**SWITCHES & PA IST**
**FSC 5930**
**68K NSNs (N) 44 FTE**

**RESISTORS & MISC. IST**
**FSCs 5905**
**123K NSNs (N) 74 FTE**

**RELAYS, WIRE / CABLE IST FSCs 5945, 6145**
**43K NSNs (N)**
**27 FTE**

**Apr 06 – 189K NSNs**
**- Non-Deferred Item Only**
**- 9,201 Deferred items will be added at a later increment.**

**CONNECTORS IST**
**FSC 5935**
**122K NSNs (N)**
**80 FTE**

**MISC. IST**
**FSCs 5999**
**32K NSNs (N)**
**22 FTE**

**FIRE CONTROL, FIBER OPTICS & PA IST**
**FSCs 1210, 1220, 1236, 1240,**
**1250, 1260, 1265, 1285, 1287,**
**1290, 5990, 5996, 6010, 6020,**
**6021, 6030, 6032, 6035, 6060,**
**6070, 6080, 6099, 6625**
**34K NSNs (N)**
**22 FTE**

**Jun 06 – 285K NSNs**
**- Non-Deferred Item Only**
**- 6,318 Deferred items will be added at a later increment.**

**ANTENNA, FUSES, CIRCUIT BREAKERS IST**
**FSCs 5920, 5925, 5965, 5985**
**82K NSNs (N) 37 FTE**

**RACKS & CONN IST – Various FSCs**
**34K NSNs (N) 21 FTE**

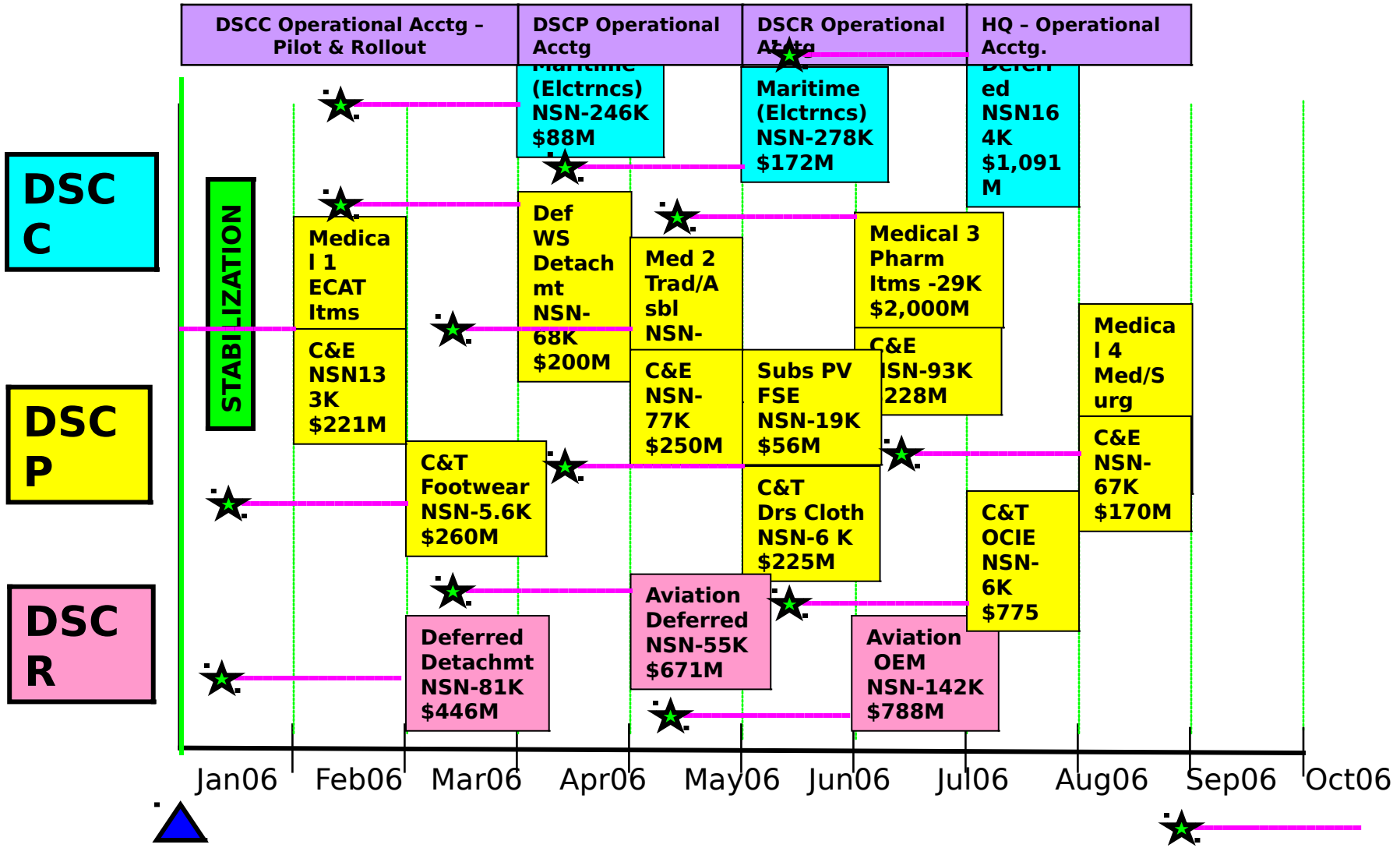
**ELEC ASBY & PA IST**
**FSCs 5955, 5960, 5998**
**64K NSNs (N) 41 FTE**

**TRANSFORMERS & PA IST FSCs 5910, 5915, 5950**
**144K NSNs (N) 89 FTE**

**Notes: (N) denotes non-deferred items. (D) denotes deferred items. Quantities are rounded.**

**As of: 25 June 04**

# Roll-out Schedule Jan-Sep 06



# Deferred Items

DSCC

- KITS 7,223 NSNs*
- POPS 40,776 NSNs
- EPPI 19,106 NSNs
- NIMS 20,142 NSNs
- PROM/ROM 9,316 NSNs
- NUCLEAR HARD 1,665 NSNs
- DMS 18,864 NSNs
- 21N 17,065 NSNs
- AAC_W 8 NSNs

**TOTAL 134,165 NSNs ****

* **DOES NOT INCLUDE COMPONENTS.**

****The total is greater than the number of actual deferred NSNs due to overlapping categories.**

# ROLLOUT (Cont)

DSCC

(R2.2)

(R2.2)

**Aug 06 – 170K NSNs**

**- Non-Deferred and Deferred**

**MICROCIRCUITS IST**
**FSC 5962**
**52K (N) and (D) 33 FTE**

**DMS IST – Various FSCs**
**12K NSNs (N) and (D)**
**11 FTE**

**DEFERRED ITEMS MOVED TO ESTABLISHED AVIATION ISTs**
**Various FSCs**
**20K NSNs (D) 5 FTE**

**DEFERRED ITEMS MOVED TO ESTABLISHED LAND ISTs**
**21K NSNs (D)**
**8 FTE**

**DEFERRED ITEMS MOVED TO ESTABLISHED MARITIME ISTs**
**Various FSCs (Non Electronic)**
**44K NSNs (D)**
**10 FTE**

**DEFERRED ITEMS MOVED TO ESTABLISHED MARITIME ISTs**
**Various FSCs (Electronics)**
**21K NSNs (D)**
**5 FTE**

**Notes: (N) denotes non-deferred items. (D) denotes deferred items. Quantities are rounded.**

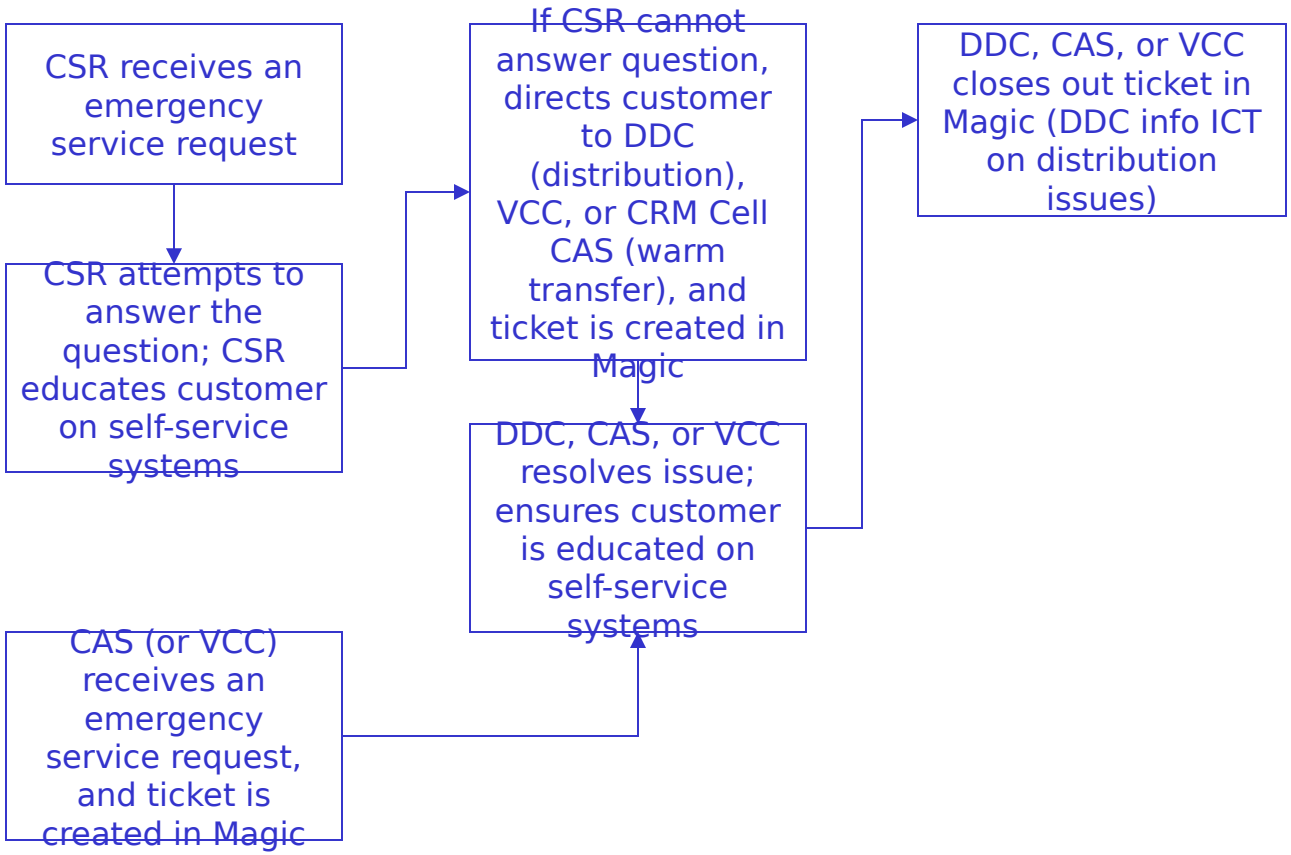
**As of: 25 June 04**

# LAND
# BACKUP

# SCENARIO: Will Emergency Service Requests be handled differently than Routine Ones

## How do emergency requests change with timelines

**Emergency Service Request comes in at the *Customer Site level***


CSR receives an emergency service request
CSR attempts to answer the question; CSR educates customer on self-service systems
If CSR cannot answer question, directs customer to DDC (distribution), VCC, or CRM Cell CAS (warm transfer), and ticket is created in Magic
DDC, CAS, or VCC resolves issue; ensures customer is educated on self-service systems
DDC, CAS, or VCC closes out ticket in Magic (DDC info ICT on distribution issues)
CAS (or VCC) receives an emergency service request, and ticket is created in Magic

# Administrative Information

DSCC

What: 2004 CSR Conference
Where: Williamsburg Hospitality House, 415 Richmond Road, Williamsburg, Virginia 23185.
When: Scheduled from 22-27 August 2004

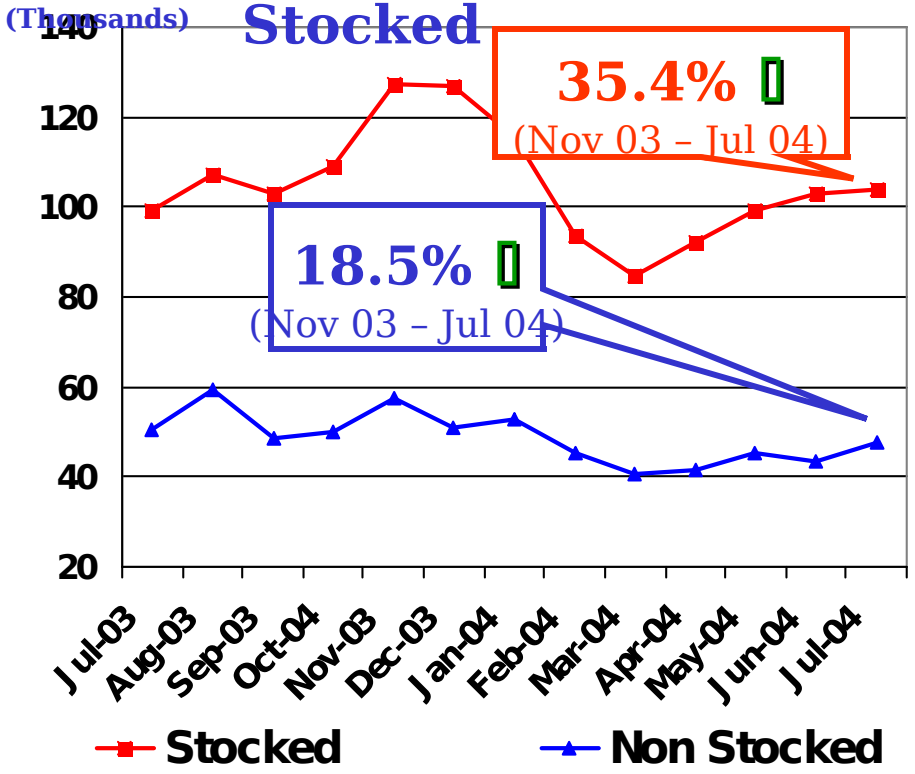
DSCC Attendees (Tentative):
Maritime: CAPT John Roggen (DCO)
Land: Mr. Steve Searcy (DDCO)
LtCol Jeffrey Gamber
Shaun McKinney, Dave Szczublewski, Dave Kramer (1 Day )

FINAL BRIEF DUE TO HQS NLT:
- 13 August 2004 (Action Officer: Mr. Bob Wehner, DLA HQs)
- Total Briefing Time allocated 90 Minutes.

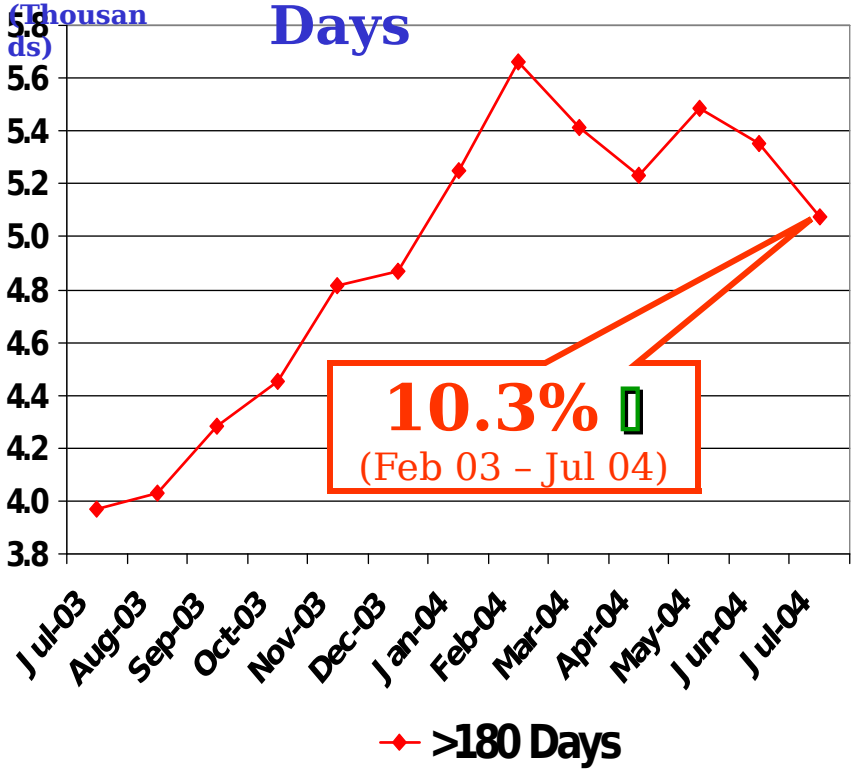
# Land Systems Performance Backorders

DSCC

## Stocked and Non Stocked




## B/Os > 180 Days




Source: F067, Hardware – (SA, Backorders, & Demands) Weapon Systems (529- USA/USMC Land Weapon System De

# Defense Supply Center Columbus

DSCC

## FY03-FY04 Key Data

**2249 Personnel**
**6.6M Orders Annually (38%)***
**1.6M Items Managed (46%)***
**$2.8B Sales (30.5%)***
**25,326 Customers**
**6,170 Suppliers**

***%'s of DLA Total**